

WMCA ANNUAL BUSINESS MEETING

DAVE BATTERMAN, CHAIRMAN

September 10, 2026

Lake Lawn Resort, Delavan, WI

AGENDA

 Welcome and Sign In

 Secretary's Report

 Membership Report

 Financial Report

 Foundation Report

 Legislative Report

 Safety Council Report

 President's Report

 Nominating Report

 Election of Directors

 Other Business

 ADJOURN

SCAN THE QR CODE TO REGISTER YOUR ATTENDANCE



2025 WMCA ANNUAL BUSINESS MEETING MINUTES

SEPTEMBER 10, 2025

American Family Field, Milwaukee Wisconsin

Meeting Convened at 11:04 a.m.

David Batterman, Chair - Presiding

In attendance: Andrew Ryther, Antonio Hernandez Jr., Austin Edwards, Bill Skinner, Brennan Schellpfeffer, Bruce Tielens, Carolyn Legg, Chis Dahlby, Chris Armstrong, Chris Greenberg, Chris Stenske, Christopher Schmidt, Craig Zeller, Dan Crombie, Dan Johnson, Dan Miller, Dave Batterman, Dave Whealon, David Barletta, Eric Imlay, Ethan Wolf, Ethan Zeimet, Herb Ottery, Howie Heaton, James Stowell, Jerrold Schroeder, Jill Rettler, Jim Schulenburg, Joel Busse, John Meier, Jon Coca, Kevin Pence, Kevin Retzlaff, Kim Conradt, Kurt Kruger, Liz Johnson, Mandi Hinrichs, Marty Robbins, Mason Vinje, Matt Grove, Michael Hribar, Mike Hansen, Norlene Gray, Paige Anderson, Pauline Jaske, Robert Schmit, Samantha Retzlaff, Susan Jaske.

General Summary

The Wisconsin Motor Carriers annual business meeting was held at a new venue with members signing in online, where they approved previous minutes and reviewed membership reports showing a decline in overall membership. The Wisconsin Motor Carriers Association reported strong fiscal health with various fund balances and outlined plans to relocate their headquarters in 2026, while introducing a new organizational strategy with five core pillars. The board of directors conversation ended with approval of a fiscal year change and bridge budget, along with discussions about event scheduling and representation matters.

The meeting began with a motion to approve the previous minutes, which was approved. The membership report was presented, noting a decrease in overall membership to 871, attributed to a 12-member drop in trucking membership and a significant decline in the owner-operator group.

WMCA Fiscal Health and Strategy

The Wisconsin Motor Carriers Association (WMCA) reported strong fiscal health with \$749,503 in revenue and \$710,664 in expenditures between October 2024 and September 2025, maintaining a healthy fund balance. The Foundation account had a balance of \$103,578 and provided grants to technical colleges and charitable organizations, while the Political Action Committee and Truckers for Wisconsin Fund had balances of \$33,785 and \$21,580 respectively. proposed new members for various committees and leadership positions.

The association plans to relocate its headquarters to a more cost-efficient space in 2026, as the current office is too large and expensive to maintain. The President outlined a new organizational strategy with five core pillars, including legislative advocacy, membership growth, financial sustainability, operational efficiency, and industry leadership. The nominating committee recommended 17 individuals for board director seats, including several new names, and proposed new members for various committees and leadership positions.

Fiscal Year Change Resolution

The board of directors conversation ended with the approval of a resolution to change the fiscal year from October 1 to January 1, effective September 30, 2025. A bridge budget was presented to address the transition period from October 1 to December 31, with a projected deficit of \$2,635. The meeting also covered the schedule for upcoming events, including lunch, safety awards, and committee meetings.

Election of Directors

The WMCA Nominating Committee recommends the following 17 individuals be placed in nomination for Board Director seats which expire in September, 2028:

- | | | |
|-----|---------------------|-------------------------------------|
| 1. | Nicholas Jamie | WSW Logistics |
| 2. | Michael Hribar | Amston Trailer Sales and Rental |
| 3. | Victoria Dorweiller | ATC Transportation LLC |
| 4. | Chris Schmidt | Baker Tilly |
| 5. | Mike Holloway | Blackhawk Transport, Inc |
| 6. | Marty Draxler | Draxler Transport Inc |
| 7. | Mandi Hinrichs | FLASH, Inc. |
| 8. | Jill Rettler | Kreilkamp Trucking, Inc. |
| 9. | Howie Heaton | Kriete Group |
| 10. | Rob Durham | Lakeside International Trucks, Inc. |
| 11. | Wendy Miles | Lighthouse Trucking LLC |
| 12. | Greg Gmeinder | America's Service Line LLC |
| 13. | Andy Ryther | Penske Truck Leasing |
| 14. | Eric Imlay | Schneider |
| 15. | Bruce Tielens | WEL Companies, Inc |
| 16. | Dan Crombie | Wisconsin Kenworth - CSM Truck |
| 17. | Chris Cook | Valley Express |

The Nominating Committee recommends the following individuals fill a vacancy with a term that expires in September, 2026.

- Austin Freeman – JX Truck Center
- Mike Hansen – Schroeder Moving (WI Movers Association seat)

The Nominating Committee recommends the following individual fill a vacancy created by one board member with a term that expires in September, 2027.

- Kevin Pence, Johnsonville Trucking

WMCA Foundation Board of Directors (1-year term ending in 2026)

The Nominating Committee recommends the following members to serve on the WMCA Foundation Board:

1. Dave Batterman (North Central Utility) Chairman
2. Chris Greenberg (West Bend Transit)
3. Josh Marquardt (Birchwood Transport)
4. Chris Schmidt (Baker Tilly)
5. Tim Kordula (Skinner Transfer Corporation)
6. Kurt Kruger (Next Logistics)
7. Rick Smith (retired)

The Nominating Committee recommends the following members to ATA State VP & Alternate State VP (1-year term ending in 2026)

1. Rick Roehl (Roehl Transport) State V.P.
2. Susan Jaske (Fairway Transit) - Alternate

The Report was unanimously approved on a motion and second.

Other Business and Next Steps

The President will implement the new organizational strategy built around the five core pillars and will explore relocating the WMCA headquarters to a more cost-efficient space in 2026 when the current lease expires. The President will also hire one additional staff member in 2026 to support membership efforts. Additionally, the President, Treasurer, or Executive Vice President will implement the fiscal year change, including filing the required IRS forms and updating financial reporting systems.

The Membership Committee will continue its work on new membership recruitment and member engagement initiatives and will plan future social events in more heavily populated areas following the unsuccessful Eau Claire event. The Safety Council will proceed with the October 16 seminar on driver mental health at EH Wolf in Slinger. The Foundation will provide a dollar-for-dollar match for the Thank of Trucker event in October and will plan the 2026 sporting clay event for the first week of June. The Safety Team will continue collecting donations for the Thank of Trucker program and recruit volunteers to assist with distributing gift cards.

Adjournment

With no additional business, the meeting concluded at 12:02 p.m. on an approved motion.

Respectfully submitted,

Dan Johnson - President
Wisconsin Motor Carriers Association

MEMBERSHIP REPORT

September 10, 2026

Craig Zeller, Reporting

Membership in the WMCA consists of 798 members in the following divisions:

Membership Type	June, 2026	Sept. 2026
Trucking	274	271
Allied	131	137
Movers	10	10
Milk Haulers	67	69
Towing	182	182
Motorcoach	26	25
Owner Operators	99	102
Friends of Trucking	2	2
TOTAL	791	798

Membership in the WMCA and all Divisions remains stable and the Membership Committee continues its efforts implementing new strategies to both recruit new members as well as “win back” members who have left the WMCA.

Two membership recruitment social events are planned for October 20 and 21 in Superior and Eau Claire, as we would like to focus on the northwest area of the state.

These are free events, we just ask members to bring a non-member to the event. More information is on the WMCA Web page under Events or contact Lisa VanderMause for more information.

This concludes the Membership report.

TREASURER'S REPORT
WMCA ANNUAL MEETING
September 10, 2026

Between January 1, 2026 and August 1, 2026, the WMCA had total expenditures of \$411,425 and total revenue of \$506,986 with an ending fund balance of \$292,065.

In regards to other WMCA accounts, as of September 1, 2026, the Political Action Committee (W-TON) account had a balance of \$33,785 and the Truckers for Wisconsin Fund had a balance of \$22,276.

Overall, the Association remains fiscally sound, as we met or exceeded revenue projections, kept expenses within budgeted parameters, and even reduced a number of major expense items in the budget.

This concludes the Treasurer's report.

Wisconsin Motor Carriers Association
Profit Loss by Class
January 2026 through July 2026

	Jan-Jul 2026
Other Income/Expense	
Other Income	
Administrative Income	59,908.59
Advertising	6,850.00
ATA Commissions	1.00
Association Meeting Income	1,255.98
Contribution Income	8,655.11
Convention Income	19,175.00
Diamond Club	50,000.00
Dues	211,466.61
Golf Outing Income	51,985.00
Independent Operator Fees	6,240.00
Interest Income	4,423.37
Miscellaneous Income	1,000.00
Mover Dues	1,125.00
NATMI Training Income	-400.00
Processing Fee Income	6,998.96
Seminar Income	6,345.00
Services Royalties	1,941.92
Sporting Clays Shootout	34,115.08
Tailgate Income	35,900.00
Total Other Income	506,986.62
Other Expense	
Accounting Services	37,542.50
Administrative Fees	56.97
Association Meetings	3,031.06
ATA-TAEC Expenses	3,521.34
Banking Fees	318.83
Business Insurance	8,520.16
Computer & Software Expense	0.00
Contributions & Scholarships	5,240.00
Convention Expenses	15,874.43
Golf Outing Expenses	17,327.48
IT Equipment & Maintenance	476.15
Membership Dues/Subscriptions	5,465.91
Merchant Fees	12,971.11
Office Services	1,528.54
Office Supplies	2,368.04
Payroll & Related	208,957.61
Pension Plan Admin Fees	685.00
Postage & Mailing Supplies	3,256.16
Rent	20,846.75
Sales & Use, Property Taxes	10.00
Seminar Expenses	4,863.22

Wisconsin Motor Carriers Association

Profit Loss by Class

January 2026 through July 2026

	Jan-Jul 2026
Sporting Clays	15,641.97
Tailgate Expenses	24,616.23
Telephone & Internet	1,958.35
Travel Expenses	2,139.53
Truck Driving Champ Expenses	10,000.00
Utilities	2,458.31
Washington D.C. Trip	999.93
Web Site	750.00
Total Other Expense	411,425.58
Net Other Income	95,561.04
Net Income	95,561.04

Wisconsin Motor Carriers Association
Balance Sheet
As of July 31, 2026

	<u>Jul 31, 26</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - General (OCB)	159,256.66
Money Market - General (OCB)	41,483.44
Reserve Fund (OCB)	186,609.49
Petty Cash	276.50
Total Checking/Savings	<u>387,626.09</u>
Total Current Assets	<u>387,626.09</u>
TOTAL ASSETS	<u>387,626.09</u>
LIABILITIES & EQUITY	
Liabilities	
Total Liabilities	0.00
Equity	
Fund Balance	292,065.05
Net Income	95,561.04
Total Equity	<u>387,626.09</u>
TOTAL LIABILITIES & EQUITY	<u>387,626.09</u>

WMCA FOUNDATION REPORT
WMCA Board Meeting
September 10, 2026

As of September 1, 2026, the balance in the WMCA Foundation account was \$96,938.

The Foundation provides grants up to \$1,500 to the truck driving diesel technician programs at the Fox Valley, Chippewa Valley, Waukesha County and Milwaukee Area technical colleges, and selected charitable organizations.

The Foundation will also be providing \$2,000 to the 'Thank a Trucker' events in September during 'Truck Driver Appreciation Week'.

The 2026 Sport Shooting Clay event was another successful fundraising event, raising approximately \$18,200, of which \$5,000 was provided to the Jordan Love Charity 'Hands of Love'. We're looking forward to the 2027 event, which again be scheduled for the first week in June.

Thank you to everyone who continues to support the Foundation. We look forward to implementing new ideas to provide support to those who need it most.

This concludes the Foundation Report.

Wisconsin Motor Carriers Association
Legislative Report
September 10, 2026

Wisconsin Governor's Race is Set

Wisconsin's 2026 governor's race is set between Republican Congressman Tom Tiffany and Democrat David Crowley. Crowley is the Milwaukee County Executive and won a very close primary election, while Tiffany easily won his primary election. It may be a close race and the outcome for both control of the East Wing and the Legislature will impact our legislative agenda in 2027.

EPA Proposes Major Reforms to Heavy-Duty Truck Emissions

In July, the US EPA proposed revisions to heavy-duty truck emissions regulations that the agency estimates could save the trucking industry approximately \$12 billion.

The proposal aims to reduce compliance costs, improve equipment reliability, and provide manufacturers with additional flexibility while maintaining existing emissions standards and most projected nitrogen oxide (NOx) reductions.

A key component would eliminate engine deratements and vehicle speed restrictions caused by Diesel Exhaust Fluid (DEF) system failures in newly manufactured highway and non-road diesel engines.

Instead of reducing vehicle speeds or shutting equipment down, operators would receive visual or audible alerts and be allowed to continue operating until repairs can be made safely. EPA estimates this change could save up to \$6,000 per new vehicle and reduce productivity losses associated with unexpected deratements.

State Associations Provide Update on FMCSA Enforcement

In July, State Trucking Associations Executives released a progress report documenting significant federal and state action to remove illegal operators, strengthen regulatory oversight and restore fairness for trucking companies and professional drivers that follow the rules.

The progress report highlights extensive enforcement and reform efforts by the FMCSA, including:

- Nearly 10,000 CDL schools removed from the federal Training Provider Registry, with 550 fraudulent CDL schools shut down;
- \$217 million in new federal safety and CDL integrity investments;
- 704 investigations of high-risk carriers, with 430 carriers voluntarily ceasing operations and another 60 to 70 shut down;
- 3,200 visa revocations tied to cabotage enforcement;
- Audits of all 50 states' CDL programs and non-domiciled CDL issuance, with more than 194,000 non-domiciled CDLs that will no longer qualify under strengthened federal requirements and \$273 million in highway funding withheld from noncompliant states;
- More than 27,000 drivers placed out of service for English-language proficiency violations;
- 76 noncompliant electronic logging device platforms removed from the approved registry and 426 blocked from entering the marketplace; and
- More than 20 states engaged in legislative action, in addition to states that have strengthened policies and enforcement practices.

US DOT Launches 'Freedom Haulers' Program

In July, the US DOT launched the 'Freedom Haulers' initiative to recruit military veterans into trucking careers and help them transition from military service to commercial driving jobs.

Key components are:

- Up to 100% tuition coverage for approved CDL training programs through GI Bill benefits.
- Veterans with approved military occupational driving classifications can exchange their military license for a civilian CDL, bypassing certain skills/knowledge tests in participating states.
- Possible CDL skills test waivers for those with relevant military driving experience, avoiding redundant road tests.
- GI Bill housing allowance in addition to trucking pay.
- Access to federal and private sector resources via the Freedom Haulers microsite, including CDL training, licensing info, and job connections.

'Staged Crash' Legislation Introduced

Lawmakers have introduced the Staged Accident Fraud Prevention Act designed to make intentionally staging crashes involving commercial vehicles a federal crime.

The bill is aimed at combating organized "crash-for-cash" schemes in which individuals deliberately cause collisions with trucks and then pursue fraudulent insurance claims and lawsuits.

Key provisions include:

- Federal criminal penalties for anyone who intentionally stages a collision with a commercial motor vehicle. Offenders could face fines and up to 20 years in prison.
- Enhanced penalties when a staged crash results in serious bodily injury or death, including a mandatory minimum prison sentence of 20 years.
- Liability for organizers and co-conspirators, not just drivers. The bill is intended to reach individuals who plan or profit from the schemes, including other participants who knowingly assist.
- Stronger federal enforcement tools to address fraud networks that currently are often prosecuted through broader fraud or conspiracy statutes.

This concludes the Report.

2026 ANNUAL REPORT
WISCONSIN SAFETY MANAGEMENT COUNCIL



- Professional Safety Supervisors Group
- 86 members
- Dues just \$100 per year
- Membership meetings 10 times per year
 - Usually have a speaker
 - Virtual & In Person Meetings
 - Held around the state
 - Members share information



ATA State Association Recognition Program

WMCA has earned the highest award **Summa Cum Laude** 36 times in the last 36 years including 2025.



Safety Matters Newsletter

- Email format
- Weekly newsletter to all members
- Latest developments in the area of truck safety and regulatory compliance



Driver Recognition Programs

- Driver of the Month/Year/ Hiway Hero
- Nomination form at WMCA website
- Drivers selected quarterly
- Driver of the Year selected from Drivers of the month
- Honored at the Annual Safety Awards Banquet
- 2025's DOY, [Stanley Menzel](#) from [WEL](#)
- He is now eligible for ATA Driver of the Year



Driver of the Month/Year Program

- **2025 Driver of the Year**
 - **Stanley Menzel**

WEL Companies



- Stanley has been driving for 50 years, the last 19 with WEL. Stanley has 6.4 million miles 3 million with WEL all accident free. A couple of times, Stanley thought he would retire, but came back to drive. Stanley is always there to help other drivers one the road for any company. In 1989 Stanley was driving through Mishicot when a tornado broke out. His truck was overturned but he was uninjured due to having his seatbelt on. At that time the government was trying to get the seatbelt law passed. They asked Stanley to do a national commercial on seatbelt use. He was awarded the “Saved By The Belt’ award from the Governor.



HIWAY HEROES

This year at the Safety Banquet we honored 2 Hiway Heroes. They are out saving lives in the course of their regular day.

Phillip Guel – Johnsonville Transportation

Dale Westphal – Johnsonville Transportation



Driver Recognition Programs

President's Safe Drivers Club

Recognizes all drivers in a company with outstanding driving records

Receive a certificate & a pin for each year meeting qualifications

Recognized 1826 drivers from 64 companies



PSDC & SAFETY BANQUET



Fleet Safety Contest

- Recognizes carriers with lowest annual accident rate based on total fleet miles
- The 2026 winners are:
- Div. 1- Clasen Quality Chocolates, CQC
- Div. 2- Johnsonville Trucking
- Div. 3 – Keene's Transfer
- Div. 4 – Kwik Trip / Convenience Transp.



Safety Director Development Award /Seminars

- Today we will award the Director of the Year. It was the 6th year for this award. Come find out at the Luncheon.
- 5 Basic Seminars starting with FMCSR
 - FMCSR, Vehicle Maintenance, Driver Recruitment & Retention, Basic Safety Operations, Risk Management, HAZMAT, Drug & Alcohol, Workplace Safety
 - NATMI Certifications
- Watch for seminars in newsletters



Association Outreach

- Governors Conference on Transportation
- 10-4 Thank a Trucker
- Truck Convoy for Special Olympics
- TAT Coalition



Association Outreach Committee Participation

- Fox Valley Technical College Trucking Advisory
- ATA Safety Management Council



We had 109 drivers this year with some new companies! It was a very successful event.

Matt Boenisch, FedEx Freight was 3rd place in 5-Axle.

2027 we will once again hold the Wisconsin Truck Driving Championship at FVTC, Appleton with the banquet to held at the Paper Valley Hilton.



WTDC PHOTOS



2026 Wisconsin Road Team



Road Team Captains returned to serve another year. Our Road Team Captains were called upon to do interviews for all media. They all did a great job representing Wisconsin Motor Carriers.

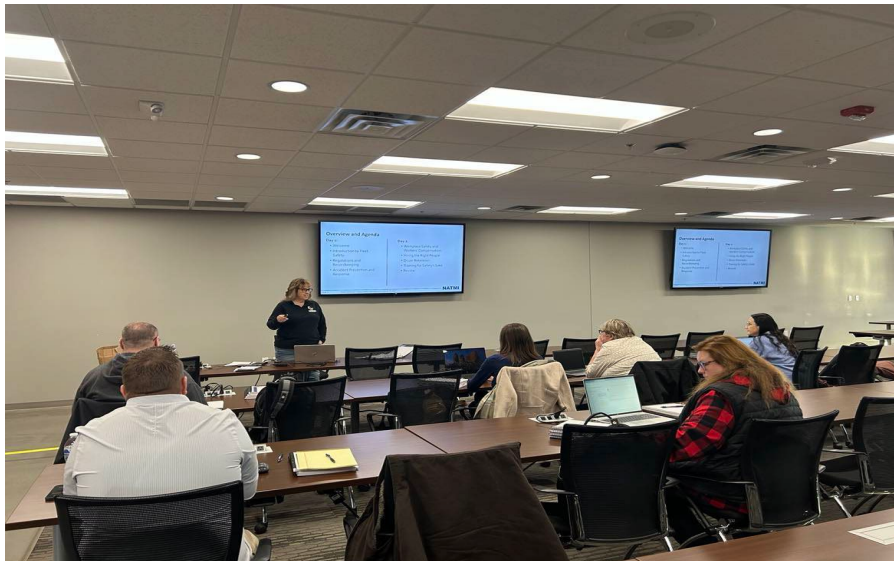


TROOPER IN A TRUCK



NATMI CERTIFICATION

Kim got her NATMI certification to be an instructor. We held our 1st class in January and will hold our 2nd class in October.



- **10-4 THANK A TRUCKER**



For information on these programs

Contact

Kim Conradt, Safety Programs Coordinator

WMCA office 608-833-8200 ext. 120



2026 President's Report

Wisconsin Motor Carriers Association

One year ago, I outlined a forward-looking strategy grounded in purpose, clarity, and measurable outcomes. That strategy was built on commitments—to strengthen our advocacy, grow and serve our membership, ensure financial stability, improve operations, and elevate the industry's voice. This report reflects on those commitments—what we promised, what we delivered, and where progress continues.

Mission and Vision: From Statement to Action

Promise Made:

To strengthen WMCA's role as the leading voice for Wisconsin's trucking industry while delivering measurable member value.

Progress Made:

In 2026, that mission has been actively realized. The WMCA has increased its visibility with policymakers, expanded member services, and delivered more targeted programming. The launch of a monthly WMCA podcast has created a new platform to inform, engage, and connect with members and stakeholders. The Association is not only speaking for the industry—we are being heard.

Strategic Pillar 1: Legislative and Regulatory Advocacy

Promise Made:

Reinvigorate advocacy efforts through stronger relationships, structured policy development, and increased member engagement.

Promises Kept & Progress Made:

- The Legislative Committee was successfully reactivated and is now regularly engaged with our core legislative priorities. That will certainly continue as we get past the November elections and next session of the Wisconsin Legislature.
- Industry issue papers were developed and deployed, providing clear policy positions to both lawmakers and WMCA members. These are available on the WMCA website
- WMCA strengthened its presence both in Madison and in Washington, ensuring the industry's priorities are consistently represented.

- A Legislator of the Year program was established, enhancing visibility and strengthening relationships with key policymakers.
- WMCA is now utilizing AI tools to analyze and summarize legislative and regulatory proposals, allowing for faster, clearer communication of complex policy issues to members.

Result: WMCA's voice is more coordinated, data-informed, and influential than it was one year ago.

Strategic Pillar 2: Membership Recruitment and Retention

Promise Made:

Achieve 10% membership growth over two years while maintaining a 90%+ retention rate and expanding member engagement.

Promises Kept & Progress Made:

- Membership growth is on pace with the two-year target, supported by more targeted outreach and improved engagement strategies.
- Retention remains strong, meeting or exceeding the 90% benchmark.
- Segmented communication campaigns have improved relevance and responsiveness across member categories.
- Vice President Lisa VanderMause has initiated a number of comprehensive membership recruitment and retention strategies, creating a more structured and data-driven approach to growth.
- Additional staff support for membership services has enhanced responsiveness and engagement, strengthening relationships across the membership base.
- AI-driven tools are being used to streamline and personalize member communications, improving timeliness and consistency.

Result: WMCA is not only growing—it is becoming more connected, strategic, and responsive to member needs.

Strategic Pillar 3: Financial Sustainability

Promise Made:

Align financial planning with strategy, maintain reserves, and increase non-dues revenue.

Promises Kept & Progress Made:

- WMCA successfully transitioned to a calendar-year (January–December) budget, improving financial clarity and planning.
- A zero-based budget review was completed, ensuring all expenditures align with strategic priorities.
- The Association has maintained a strong operating reserve, providing financial stability with regular and annual contributions to the “rainy day” fund.
- Growth in events, sponsorships, and partnerships has increased non-dues revenue, moving closer to the 40% target, if not higher.
- Through strategic operational decisions, major expense categories—including rent, payroll, and travel—have been reduced by approximately 25–30%, significantly improving overall financial performance.
- Utility expenses have been eliminated entirely due to the office transition.

Result: WMCA’s financial position is stronger, more disciplined, and delivering measurable cost efficiencies. We are in a much better place, both physically and financially.

Strategic Pillar 4: Operational Efficiency and Management**Promise Made:**

Improve staffing alignment, increase efficiency, and reduce overhead costs.

Promises Kept & Progress Made:

- Staff roles have been better defined and aligned with strategic priorities, improving productivity and accountability.
- Performance management practices have been implemented, strengthening internal operations and allowing the Executive Committee to better monitor WMCA performance.
- We have incorporated AI-driven tools to create significant time efficiencies, including drafting social media content, developing press releases, issuing timely member communications, assisting in the review of Motor Vehicle Records (MVRs), and supporting internal analysis and operations. In many ways, AI has become our 5th staff person.

- We have relocated to a new office space, which is newer, cleaner, more efficient, and safer than the previous facility, and has directly contributed to reduced overhead and improved operational effectiveness.

Result: The WMCA operates more efficiently, leveraging modern tools and technology to maximize staff capacity and organizational effectiveness.

Strategic Pillar 5: Industry Leadership and Public Image

Promise Made:

Elevate WMCA's visibility and position as a leading industry voice.

Promises Kept & Progress Made:

- WMCA has expanded its public and industry presence through events, communications, and advocacy efforts. Statewide radio, newspapers, and television have contacted us directly to comment on a variety of trucking issues over the last year.
- The launch of the monthly podcast has strengthened communication and thought leadership within the industry.
- Member engagement in events and programs has increased, reinforcing the Association's role as a central hub for the industry.
- Lisa VanderMause has accepted an expanded leadership role to assist in the creation of a Maintenance and Technology Council, positioning WMCA at the forefront of emerging industry issues and innovation.
- Strategic messaging—enhanced through more timely and consistent communications—has helped promote a stronger, more positive image of trucking in Wisconsin.

Result: WMCA is increasingly recognized as a forward-looking, innovative, and trusted leader in the industry and the voice of the Wisconsin trucking industry.

Conclusion: A Year of Execution and Momentum

The 2025 President's Report was a roadmap and a plan; the 2026 report is the execution of that plan. Across all five strategic pillars, the WMCA has made meaningful progress, turning plans into action and commitments into results.

From stronger advocacy and membership growth to measurable cost reductions, operational improvements, and the strategic use of AI, the Association is stronger, more focused, and better positioned than it was one year ago.

The momentum we have built will carry forward as we continue advancing the interests of Wisconsin's trucking industry and delivering value to our members.

It has truly been a privilege to serve this Association in my role as President, and I am continually grateful to my staff, the Executive Committee, the Board of Directors and the general membership of the Wisconsin Motor Carriers Association to perform these duties now and into 2027.

Thank you, and this concludes the President's Report.

2026 WMCA NOMINATING COMMITTEE REPORT
September 10, 2026

WMCA Board of Directors whose 3-year terms expire September, 2026 are:

1. Josh Marquardt	Birchwood Transport, Inc.
2. Ryan Leslie	Fort Transportation & Service
3. Chis Dahlby	Kwik Trip, Inc.
4. Zach Trepanier	Acrisure
5. Jerrold Schroeder	Schroeder Milk Transit LLC
6. Herb Ottery	Ottery Transportation Inc
7. Dennis Hilker	Dennis R. Hilker Trucking, Inc.
8. Mike Hansen	Schroeder Moving Systems, Inc
9. Bob Larsen	J. J. Keller & Associates, Inc.
10. Dan King	Marten Transport, Ltd.
11. Nick Hilger	BMO Commercial Bank
12. Derrik Ebel	Duplainville Transport, Inc
13. Paul Westberg	CliftonLarsonAllen (CLA)
14. Austin Freeman	JX Truck Center
15. Dave Batterman	North Central Utility
16. Kurt Kruger	NEXT Logistics, LLC
17. Craig Wolf	E.H. Wolf & Sons, Inc

The WMCA Nominating Committee recommends the following individuals be placed in nomination for Board Director seats which expire in **September, 2029**:

1. Josh Marquardt	Birchwood Transport, Inc.
2. Ryan Leslie	Fort Transportation & Service
3. Chis Dahlby	Kwik Trip, Inc.
4. Zach Trepanier	Acrisure
5. Jerrold Schroeder	Schroeder Milk Transit LLC
6. Dennis Hilker	Dennis R. Hilker Trucking, Inc.
7. Bob Larsen	J. J. Keller & Associates, Inc.
8. Dan King	Marten Transport, Ltd.
9. Nick Hilger	BMO Commercial Bank
10. Derrik Ebel	Duplainville Transport, Inc
11. Paul Westberg	CliftonLarsonAllen (CLA)
12. Austin Freeman	JX Truck Center
13. Kurt Kruger	NEXT Logistics, LLC
14. Craig Wolf	E.H. Wolf & Sons, Inc
15. Susan Jaske	Fairway Transit
16. Chris Greenberg	West Bend Transit
17. Vacant	WI Movers Association

A vacancy has been created through the departure of Carrie Legg with HUB International, a term which expires in **2027**. Thus, the Nominating Committee recommends the following individual to serve out the remainder of the term:

- Heather Heiser, HUB International

A vacancy has been created through the departure of Nick Jaime with WSW Logistics, a term which expires in **2028**. Thus, the Nominating Committee recommends the following individual to serve out the remainder of the term:

- Dave Zander, Lubenow Companies

WMCA Foundation Board of Directors (1-year term ending in 2027)

The Nominating Committee recommends the following members to serve on the WMCA Foundation Board:

1. Dave Batterman (North Central Utility) Chairman
2. Chris Greenberg (West Bend Transit)
3. Josh Marquardt (Birchwood Transport)
4. Chris Schmidt (Baker Tilly)
5. Tim Kordula (Acrisure)
6. Kurt Kruger (Next Logistics)
7. Rick Smith (retired)
8. Jeff Green (Mail Management Services)
9. Eric Meyer (Wissota Transportation)

The Nominating Committee recommends the following members to ATA State VP & Alternate State VP (1-year term ending in 2027)

1. Rick Roehl (Roehl Transport) State V.P.
2. Susan Jaske (Fairway Transit) - Alternate

This concludes the Nominating Report.

WMCA BOARD OF DIRECTORS MEETING

DAVE BATTERMAN, CHAIRMAN

September 10, 2026

Lake Lawn Resort, Delavan, WI

AGENDA

- Roll Call
- Secretary's Report
- Nomination Report – Officers
 - Election of Officers
- Other Business
- Next Meeting
- ADJOURN

Wisconsin Motor Carriers Association
David Batterman, Chair
Board of Directors Meeting Minutes
June 30, 2026

Board of Directors Meeting Minutes

Date: June 30, 2026

Location: Kwik Trip Distribution Center, DeForest, Wisconsin

Time Convened: 10:05 a.m.

Time Adjourned: 10:43 a.m.

Call to Order

The meeting of the Wisconsin Motor Carriers Association (WMCA) Board of Directors was called to order at 10:05 a.m. at the Kwik Trip Distribution Center in DeForest, Wisconsin. Attendees were welcomed and asked to register their attendance via QR code. Self-introductions were conducted.

Attendees: Craig Wolf, E H Wolf and Sons, Jon Coca, Diamond Transportation System, Inc., Tom Foeckler, Truck Country, Jason Mayer, Kwik Trip / Convenience Transportation, Andrew Ryther, Penske, Michael Hribar, Amston Trailers, Paige Anderson, WMCA, Lisa VanderMause, WMCA, Bob Larsen, JJ Keller, Kim Conradt, WMCA, Thomas Gonzalez, Scopelitis, Steve Stanaszak, Scopelitis, Patrick George, Lynn Transportation, Jim Schulenburg, W&A Distribution, Ethan Zeimet, Millis Transfer LLC, Mandi Hinrichs, FLASH, Christopher Schmidt, Baker Tilly, Susan Jaske, Fairway Transit Inc, Howie Heaton, Kriete, Bill Skinner, Skinner Transfer, Daniel Miletta, Cummins, Eric Imlay, Schneider, Dalton Tielens, WEL Companies, Nick Hilger, BMO, Daniel Crombie, Wisconsin Kenworth, John Tramburg, Vita Plus Holdings, Matt Grove, Truck Country, Kevin Pence, Johnsonville Trucking, Levi Hagen, Korth Transfer, Ryan Leslie, Fort Transportation, Greg Gmeinder, Americas Service Line, Jacob Keeser, Sentry Insurance, Jim Stowell, Stowell Trucking Inc, Jill Rettler, Kreilkamp Trucking Inc., Henry Frautschy, Latino Academy, Jorge Aguilar, Latino Academy of Workforce Development, Inc., Kurt Kruger, Next Logistics, Chis Dahlby, Kwik Trip, Victoria L. Dorweiler, ATC Transportation, Dan Johnson, WMCA.

Host Presentation – Kwik Trip

Kwik Trip staff provided an overview of Kwik Trip's operations and growth. A video presentation highlighted the company's history and expansion.

Secretary's Report

The Board received the Secretary's report and approved the March, 2026 meeting minutes on a motion by Howie Heaton and seconded by Jim Stowell.

Membership Report

The Board received the membership report reflecting a total membership of 791 members across all divisions. Membership levels remain stable overall, though a continued decline in independent owner-operator membership was noted.

Vice President Lisa reported on new membership recruitment strategies implemented by the Membership Committee, which have resulted in increased trucking and non-trucking memberships since February.

Action: Membership Report approved on motion by Howie Heaton and Seconded by Susan Jaske.

Financial Report

The Board reviewed the financial report covering January through June 2026.

- Total Revenue: \$353,883
- Total Expenditures: \$281,145

The association continues to perform ahead of budget and maintains a strong financial position.

Action: Financial Report approved on motion by Craig Wolf and seconded by Chris Schmidt.

Foundation Report

The Foundation reported a balance of \$103,049 as of June 1, 2026.

Recent contributions included:

- \$2,250 donated to CDL training programs
- \$5,000 donated to the Jordan Love Hands of Love Foundation

Action: Foundation Report approved on motion by Howie Heaton and seconded by Jim Stowell.

Safety Program Updates

The Board received updates on upcoming WMCA events and programs, including:

- **Trooper to Truck Program** scheduled for July 13–17 at multiple
- Recognition of 12 companies that donated drivers to support the Road Team program.
- WMCA's receipt of an **American Trucking Associations Excellence Award** recognizing the association's safety programs.
- An **Open House** at WMCA's new office scheduled for August 28.
- Results of the **Truck Driving and Technician Competition**, which included 101 registered drivers.

Legislative Report

The legislative update included discussion of:

- Enactment of the CDL Grant Training Bill (**Wisconsin Act 159**).
- Passage of the **Combating Organized Retail Crime Act** by the U.S. House of Representatives.
- A recent U.S. Supreme Court decision permitting state negligence claims against freight brokers and shippers.

The Board also discussed a proposed 30% increase in Illinois toll rates. Staff was directed to explore coordination with Illinois trucking industry counterparts regarding the proposal.

Convention and Event Planning

The Board reviewed plans for upcoming association events, including:

- Golf outings
- Brewers Tailgate
- Annual Convention at Lake Lawn Resort
- Trucker Appreciation Day
- October Sport Clay
- 2027 Fight Nights

Adjournment

There being no further business, the meeting was adjourned at 10:43 a.m. on a motion by Howie Heaton and seconded by Bill Skinner.

Respectfully submitted,

Dan Johnson, Secretary

Wisconsin Motor Carriers Association Board of Directors

WMCA NOMINATION REPORT – OFFICERS
September 10, 2026

WMCA Board of Officers whose terms expire **September, 2026** are:

- Dave Batterman - Chairman
- Chis Dahlby - 1st Vice Chair
- Jon Coca - 2nd Vice Chair
- Michael Hribar - Secretary
- Mandi Hinrichs - Treasurer
- Leo Naumann – Immediate Past Chair

The WMCA Nominating Committee recommends the following individuals be placed in nomination for Board Officers with terms that expire in **September, 2028:**

- Chis Dahlby - Chairman
- Jon Coca - 1st Vice Chair
- Michael Hribar - 2nd Vice Chair
- Mandi Hinrichs - Secretary
- Susan Jaske - Treasurer
- Dave Batterman – Immediate Past Chair w/voting rights.

This concludes the Nominating Report.

WISCONSIN MOTOR CARRIERS ASSOCIATION, INC.

BYLAWS

(As amended December 15, 2017)

(As amended December 15, 2021)

ARTICLE I

Name

Section 1. This association shall be known as the WISCONSIN MOTOR CARRIERS ASSOCIATION, INCORPORATED, under the laws of the state of Wisconsin, hereinafter referred to as 'the Association'.

Section 2. The location of the principal office of this Association shall be the City of Madison, County of Dane, State of Wisconsin.

ARTICLE II

Purpose

Section 1. To foster, promote and protect the inherent advantages of transportation by motor vehicle and other like business and pursuit. To develop social, scientific and industrial interests and promote the general welfare of its members through and by such means as the Association shall from time to time determine.

Section 2. To develop a better highway transportation system properly adapted to the needs of commerce and the national defense of the United States of America.

Section 3. To advocate just, reasonable and equitable taxation for the operation of motor trucks within and between all states.

Section 4. To advocate that certain funds derived from taxation of motor vehicles be appropriated and used exclusively for the enforcement of regulatory laws.

Section 5. To promote harmony and cooperation among motor truck operators in order to coordinate their efforts in carrying out the aims and purposes of this Association.

Section 6. To pledge this Association to mobilize ever-growing forces of safety and give them wide support and leadership.

Section 7. To conduct seminars and provide information to its members to help insure that they are as productive and efficient as possible in internal operations.

Section 8. To engage in any lawful business incidental to or of a similar nature to the foregoing, which may be deemed advisable, and to do and perform all of the lawful acts and things which may be deemed necessary or convenient in the conduct of the business of said Association.

ARTICLE III Membership

Section 1. Any person, partnership or corporation, who is directly or indirectly engaged in transportation by motor vehicles may become a member of this Association by executing and filing with the Association a verified application agreeing to become bound to and to abide by the articles of Association and By-Laws of the Association and faithfully to discharge all duties and obligations imposed thereby, which application shall be accompanied by the necessary fees to cover such membership. Such application shall be subject to the approval of the Board of Directors and membership shall become effective upon acceptance by the Board of Directors.

Section 2. Any divisional or geographical group, or any association bureau or organization representing carriers engaged in motor vehicle transportation or any group fostering motor vehicle transportation may become a member of this Association by executing and filing with the Association a verified application agreeing to become bound to and to abide by the Articles of Association and By-Laws of the Association and faithfully to discharge all duties and obligations imposed thereby, which application shall be accompanied by the necessary fees to cover such membership. Such application shall be subject to the approval of the Board of Directors and membership shall become effective upon acceptance by the Board of Directors. Any such membership shall be known and is hereafter referred to as a Division. Membership in any Division is predicated upon membership in the General Association unless provided otherwise by the Board of Directors.

Section 3. Membership of any member or Division may be terminated by:

- a) Voluntary resignation upon not less than sixty (60) days' notice in writing to the Association;
- b) Expulsion of such member by order of the Board of Directors upon sixty (60) days' written notice for failure to pay or cause to be paid any amount owing the Association for dues, or any other account whatsoever;
- c) Expulsion of such member by order of the Board of Directors for failure to cure any breach of any duty or obligation of such member within sixty (6) days' after formal written notice by the President to do so.
- d) Expulsion of such member, by order of the Board of Directors through a two-thirds majority vote of the Directors present at a special meeting called for such purpose, for engaging in conduct, activities, or practices that are contrary to the mission of the Association, destructive to its reputation, deemed illegal or in conflict with the best interests of the Association and its trucking industry members.

Section 4. The property rights of the members of this Association shall be equal and all property rights, interests or other rights and privileges in or to this Association of any member or Division shall cease upon the termination of membership by voluntary withdrawal, expulsion, death or other causes. Upon dissolution of any Division any monies or properties shall revert to the Association.

Section 5. In the event of the dissolution of this corporation, the assets of the corporation shall be transferred or conveyed to one or more domestic or foreign corporations, societies or organizations engaged in activities substantially similar to those of this corporation, with the particular recipient to be designated pursuant to a Plan of Distribution duly adopted by the membership in accordance with the Wisconsin Statute then applicable.

ARTICLE IV Voting

Section 1. Each person, partnership or corporation who is a member of this Association and qualified under Article III, Section 1 hereof, shall be entitled to one vote in all matters relative to the conduct of the affairs of the Association. Membership only in a Division does not entitle such member to vote upon affairs of the Association. Only one vote shall be allowed per member.

Section 2. Each Division qualified under Article III, Section 2 hereof, shall be entitled to the number of votes, as the Board of Directors shall from time to time direct.

Section 3. Members may not vote by proxy. Votes by a Division shall be cast by an authorized representative of said Division in a unit.

ARTICLE V Meetings

Section 1. The Board of Directors may designate any place as the place of meeting for any annual or any special meeting.

Section 2. The annual meeting of the membership shall be held on a date to be fixed annually by the Board of Directors, and it shall be the duty of the President to give ten (10) days' notice of such meeting to each Director, said notice to state the time and place of such meeting and to be addressed to the member either by postal mail or electronically, but failure to give such notice shall not affect the validity of such meeting or proceedings thereat. At such meeting, any business may be transacted not requiring a special notice.

Section 3. Special meetings of the membership may be held upon call by the President when directed by the Chairman of the Board, or upon direction in writing of a majority of Directors then in office, or upon written direction of a majority of the members. The President shall give five (5) days' notice of such meeting in the same manner as is provided in Article V, Section 2, hereof for the giving of notice, save that such notice shall, in addition specify the purpose or purposes of the meeting.

Section 4. A meeting of the membership may regularly and validly be held whenever a majority of the Board of Directors shall be present at any meeting, however notified, and shall sign a written consent to the holding thereof upon the records, and at such meeting any business may be transacted which could lawfully be transacted at meeting regularly called and notified.

Section 5. Presence at any meeting of twenty (20) Directors shall constitute a quorum, save as otherwise provided by law; but less than a quorum meeting at any time pursuant to notice, shall have power to adjourn from time to time until a quorum shall be present.

Section 6. The Chairman of the Board, or in his absence, the Vice-Chairman, shall preside at meetings of the membership, and the Secretary shall act as Secretary thereof, but should such officers not be present, their function may be performed by any of the members present, as chosen by those in attendance.

ARTICLE VI Board of Directors

Section 1. The affairs of this Association shall be managed by a Board of Directors composed of fifty-one members and all active past chairmen representing the person, partnership or corporation who is a member of the Association. No company may have more than one voting member on the Board of Directors. No director may be an Honorary Director and an active past chairman at the same time.

The fifty-one general directors shall be nominated from the membership at large and shall serve for terms of three years each, with seventeen directors being elected each year. Each division of the Association shall have at least one member on the Board of Directors. The President shall also serve as a non-voting, ex officio member of the Board of Directors.

The Nominating Committee shall make its recommendations to the full membership at each annual meeting relative to positions on the Board of Directors. In making its nominations, the Nominating Committee shall try to insure that the Board of Directors represents a good cross section of the members from a geographical, size of company, and type of operations perspective. It is also the responsibility of the Nominating Committee to insure that every division within the Association has at least one representative on the Board of Directors.

The Board of Directors is authorized to also name Honorary Directors. To be eligible for designation as an Honorary Director, an individual must have been a past director and must have made significant contributions to the Association and the industry over an extended period of time. If a person is approved by at least a two-thirds vote of the Board for designation as an Honorary Director, he or she is specifically invited to every Board function, but would not have voting rights.

Section 2. The Board of Directors shall have power, in addition to all others lawfully vested in them:

- a) To purchase or otherwise acquire, lease, sell, convey, transfer, or assign any property, rights, interests or privileges of the Association, upon such terms and conditions, and for such price as such Board sees fit.
- b) To employ a President upon such terms and conditions as said Board may see fit. Such appointment shall be made by a majority vote of the elected Board of Directors.
- c) To select and retain outside consultants and agents as the Board deems necessary upon such terms and conditions as the Board sees fit. Such appointment shall be made by a majority vote of the elected Board of Directors.
- d) To remove or suspend any of the above personnel, or all or any of the said officers of the Association by two-thirds vote of the elected Board, and said Board may delegate to any officer of the Association by resolution or to any committee or members of the Association, all or any of the powers stated in this section, or any part of such powers.
- e) To authorize the borrowing of money for Association purposes, as in the discretion of said Board seems fit, and for that purpose to execute or cause to be executed in the name of the Association such bills, notes or other evidences of debt as may be expedient.
- f) To establish branch offices or places of business for the carrying on of the business of this Association at any place within this state, or elsewhere.
- g) To elect the individuals who will serve as the Board of Directors of the Wisconsin Motor Carriers Foundation.

Section 3. If a Director, representing his or her company, terminates his or her employment with that company, the Director shall be replaced according to the provisions outlined in Section 6.

Section 4. A Director may resign at any time by filing a written resignation with the Secretary, and said resignation shall be effective from the filing thereof, unless a later date be fixed by its terms.

Section 5. The membership, at any special meeting called for such purpose, may remove from office any or all of the Directors, by a two-thirds vote of the members present.

Section 6. Vacancies on the Board of Directors, from any cause whatsoever, shall be filled by election by the Board of a successor or successors from among the qualified members of the Association, and the person or persons so elected shall serve until the next annual meeting of the membership.

Section 7. The Board of Directors shall meet annually, and from time to time, thereafter as herein provided:

- a) Annual meetings of the Board of Directors shall be held the same place as the annual membership meeting. At such meeting, any business may be transacted.
- b) Special meeting shall be held upon call of the President as directed by the Chairman of the Board or upon the written request of three (3) of the Directors; it shall be the duty of the President to give five (5) days' notice of such meeting to each Director personally or by mail as specified in Article V, Section 2. But meetings may be held at any time or place, all Directors being there and then in attendance and waiving notice and consenting to the holding thereof, and at such meetings, any business may be transacted which could have been transacted had notice regularly been given.

Section 8. The Chairman of the Board, and in his absence the First Vice-Chairman, shall preside at meetings of the Board of Directors, and the Secretary shall act as Secretary thereof, but in the absence of either or any of such officers, their functions may be performed by any members of the Board elected by those present.

Section 9. The regular order of business shall be:

- a) Call of the roll
- b) Reading of the minutes of the previous meeting
- c) Report of officers and committees
- d) Unfinished business
- e) New business

Section 10. Any Director who is absent from three or more Directors' meetings during a calendar year shall be removed from the Board and replaced according to provisions outlined in Section 6, Subject to concurrence of the Board.

Section 11. Executive Committee -- The Chairman of the Board may appoint an executive committee subject to the approval of the Board of Directors. This Executive Committee shall have the power to act on behalf of the Board of Directors as outlined in Article VI except that the powers conferred by Section 2 (b) of Article VI shall be retained by the Board of Directors, except that the Executive Committee may suspend the President until the next meeting of the Board. At any meeting of the Executive Committee, two-thirds of the duly appointed members shall constitute a quorum, and a two-thirds vote of the total membership of the committee shall be necessary for the adoption of any matter voted on by the committee.

Section 12. "Each voting member may designate another person from the same company to represent that director at any WMCA Board meeting as an alternate. Such alternate may, in the absence of the regular board member, vote and act in all affairs of the Board of Directors, but would not be eligible to hold office".

ARTICLE VII Officers

Section 1. The general officers of this Association shall be a Chairman of the Board, First Vice-Chairman, Second Vice-Chairman, Secretary, Treasurer, and President.

Section 2. The Chairman of the Board, First Vice-Chairman, Second Vice-Chairman, Secretary and Treasurer shall be elected annually at a regular meeting of the Board of Directors from the general membership of the Association excepting that the office of Chairman of the Board shall be elected from the members of said Board, and each of said officers hold office for the term of one year or until his successor is elected and qualifies.

Section 3. The Chairman of the Board shall preside at all meetings of the membership and the Board of Directors shall have general supervision of the affairs of the Association subject to the control of the Board of Directors, with the power to execute contracts and instruments generally on behalf of the Association, and he shall have such other duties as may from time to time be prescribed by these By-Laws or delegated to him by the Board of Directors. Committee appointments shall be made by the Chairman of the Board with the approval of the Board. Any interim committee appointment shall be approved at the subsequent meeting of the Board.

Section 4. The First Vice-Chairman shall discharge the duties of Chairman of the Board in the event of absence or disability, for any cause whatever, of the latter. In addition, the First and Second Vice Chairmen will perform such other duties as may from time to time be prescribed by these By-Laws or delegated to them by the Board of Directors.

Section 5. The Secretary shall keep a complete and permanent record of all proceedings of the membership meetings and meetings of the Board of Directors. He shall, in addition, have general charge of the books and records of the Association and shall safely and systematically keep all books, papers, records and documents belonging to the Association, or in any wise pertaining to the business thereof, and he shall countersign all deeds, leases, and conveyances executed by the Association and such other papers as he shall be directed to countersign by the Board of Directors.

Section 6. The Treasurer shall keep and account for all monies, credits and property of any and every nature of the Association, which shall come into his hands and keep an accurate account of all monies received and disbursed, and keep proper vouchers for monies disbursed, and he shall render such accounts, statements and inventories of monies received and disbursed and of monies and property on hand, and generally of all matters pertaining to this office as shall be required by the Board of Directors.

Section 7. The President shall be responsible for all management functions. He shall manage and direct all activities of the Association as prescribed by the Board of Directors and shall be responsible to the Board. He shall employ and may terminate the employment of members of the staff necessary to carry on the work of the Association and fix their compensation within the approved budget. As President, he shall define the duties of the staff, supervise their performance, establish their titles and delegate those responsibilities of management as shall, in his judgment, be in the best interests of the Association. The President shall be further authorized to act as a spokesman for the Association before the general public and any and all public bodies. Any elected officer of the Association may delegate to the President any duty of his elected office prescribed herein, except that such delegation shall not relieve the elected officer of the responsibility for the performance of such duty.

Section 8. Whenever the Board of Directors may so order, the offices of Secretary and Treasurer may be held by the same person.

Section 9. In the case of the absence or disability of any general officer of the Association, the Board of Directors may delegate his duties to one of the other officers or to a member of the Board of Directors, until the return or recovery of the absented or disabled officer.

ARTICLE VIII Compensation

Section 1. Directors and general officers, with the exception of the President, shall not be compensated for their services. The salary of the President shall be set by the Board of Directors. Expenses for the Directors and general officers may be permitted by the Board of Directors.

ARTICLE IX Dues

Section 1. Dues of members of this Association and any Division thereof shall be fixed from time to time by resolutions of the Board of Directors adopted at any regular or special meeting, of which ten (10) days' written notice by mail that such change will be considered at such meeting has been given to all Directors. Such dues shall be paid when due. Division dues shall first be approved by any Division.

Section 2. Each member of this Association shall, as requested by the Board, submit the information necessary to compute the membership dues. This information may include but is not limited to fleet miles traveled, fleet miles traveled in Wisconsin, number of units registered, gross system revenues, and gross Wisconsin intrastate revenues.

ARTICLE X Divisions

Section 1. In addition to the Divisions, groups, associations, bureaus, or organizations accepted for membership under Article III, Section 2 hereof, the members of this Association may, with the approval of the Board of Directors, organize and establish within this Association natural or geographical divisions which shall be known and referred to herein as Divisions of the Association.

Section 2. Each Division accepted to membership in this Association under Article III, Section 2 hereof, or formed under Section 1 of this Article shall file with the President a copy of its Articles of Incorporation and By-Laws, or if it is not incorporated, there shall be filed with the President a written statement of the purposes and plan of operation of said Division.

Section 3. Divisions may hold special meetings of their members but notices of such meetings and the purpose of the same must be served upon the President in person or by mail at least twenty-four (24) hours prior to the holding of any such meeting. The President of a duly selected agent may be present at all such meetings. This requirement is made to avoid any infractions of the Association's policies and to give such assistance as is helpful to each Division.

Section 4. No Division may take any action outside of the Association without prior approval of the Board of Directors of the Association, except such matters as are in the regular course of the regular business of the members of such Division. The activities of a Division shall be restricted to the consideration of problems of the industry which directly affect the Division, and no Division shall in any matter whatsoever commit the Association to any program or for any obligation.

ARTICLE XI Litigation

Section 1. No officer, employee, member or Division may enter into or foster litigation of any character in the name of the Association or any of its Divisions without the prior approval of the Board of Directors of the Association.

ARTICLE XII Legislation

Section 1. No member and/or Division of this Association shall engage in sponsoring any matter of a legislative nature without the prior approval of the Board of Directors of the Association. There is excepted from the provisions of this Section such matters as are necessary in the regular course of the member's business.

ARTICLE XIII Penalties and Procedure

Section 1. The majority of the elected Board of Directors may impose such sanctions and such penalties as it sees fit against any member or Division that violates the provisions of the By-Laws, including expulsion from the Association.

Section 2. If the Board of Directors deems it necessary to apply Section 1, it shall provide the accused member or Division a fair opportunity to hear the charges and to present a defense against them by:

- a) Mailing by registered mail a statement of the charges.
- b) The statement shall be accompanied by a notice of the time and place of the meeting of the Board of Directors.
- c) Opportunity to appear in person or by representation to defend against any charges.

ARTICLE XIV Affiliation by the Wisconsin Motor Carriers Association

Section 1. The Board of Directors is specifically authorized and empowered to affiliate this Association with other incorporated Associations if the object of the Association to be affiliated with be similar to the object of this Association as expressed in these By-Laws.

ARTICLE XV Rules of Order

Section 1. Robert's "Rules of Order" shall be the preliminary authority of this Association.

ARTICLE XVI Mode of Amendment

Section 1. These By-Laws may be amended at any time by an affirmative vote of two-thirds of the members of the Board of Directors present at any meeting called for that purpose, except that Article VI, Section 1, shall not be amended except by vote of the membership. The Board of Directors at any time, however, does have the authority to seat a representative on the Board for any newly formed division that has been approved in accordance with Article III, Section 2, of the By-Laws.