

WMCA BOARD OF DIRECTORS MEETING

DAVE BATTERMAN, CHAIRMAN

June 25, 2025 10:00 a.m.

Acrisure De-Risking Center, New Berlin, WI

AGENDA

- Welcome and Roll Call
- Secretary's Report
- Membership Report
- Financial Report
- Foundation Report
- Safety Council Report
- Legislative Report
- Other Business
- Next Meeting – September 10, 2025 - Milwaukee
- ADJOURN

THANK YOU SPONSORS!



2025 MINUTES QUARTERLY WMCA BORD OF DIRECTORS MEETING

March 5, 2025

Fiserv Forum, Milwaukee, Wisconsin

Chairman: Dave Batterman

Reports

Approval of Previous Minutes

The Wisconsin Motor Carriers Association (WMCA) Board of Directors meeting was held on March 5, 2025, at the Fiserv Forum in Milwaukee, Wisconsin, and was called to order by Chairman Dave Batterman at 3:03 p.m. The meeting began with attendees introducing themselves and their guests, followed by expressions of gratitude to the sponsors who made the special Milwaukee Bucks WMCA Board Meeting possible.

The minutes from the December 16, 2024, meeting were presented by Jon Coca, substituting for Secretary Mike Hribar, and were approved following a motion by Howie Heaton and seconded by Bill Skinner.

Membership Report

- **Presenter:** Craig Zeller
- **Membership Breakdown:**
 - General Trucking: 280
 - Allied: 139
 - Movers: 13
 - Milk: 65
 - Tow: 166
 - Coach: 25
 - Independents: 199

The report included the introduction of a new "Friends of Trucking" category at \$100, aimed at recruiting retired WMCA members and nonaffiliated individuals. The motion to adopt the Membership Report was made by Craig Wolf and seconded by Carrie Legg, and it was carried.

Treasurer's Report

Jon Coca also presented the Treasurer's Report, detailing total expenditures of \$252,187 and total revenue of \$214,834, resulting in an ending fund balance of \$145,820. Additional balances included \$33,785 in the Political Action Committee account and \$21,123 in the Truckers for Wisconsin Fund. The 2025 WMCA Budget was discussed for final approval, and the Treasurer's Report was approved on a motion by Craig Wolf and seconded by Greg Gemeinder.

Foundation Report

Dave Batterman provided the Foundation Report, highlighting a balance of \$88,369 and ongoing scholarship programs for State of Wisconsin Technical Colleges. The Foundation also donated \$3,000 to Hurricane Helene relief efforts. The primary fundraiser, the Sport Shooting Clay event, is scheduled for June 4, 2025. The motion to approve the Foundation Report was made by Carrie Legg and seconded by Howie Heaton, and it was carried.

Safety Management Report

Kim Conrardt presented the Safety Management Report, noting high attendance at seminars and various safety initiatives, including the Wisconsin Road Team and Trooper in a Truck program. Plans for the Wisconsin Truck Driving Championships and Truck Tech Championships on May 16-17 were underway, and nominations for Safety Director of the Year were open. The report also included details about the President's Safe Drivers Club luncheon and Safety Banquet at Lambeau Field on March 15.

Legislative Report

Neal Kedzie presented the Legislative Report, covering state and federal legislative activities. Key items included the Voter I.D. Constitutional Amendment on the April 1, 2025 ballot, Governor Evers' 2025 budget address, and various legislative bills being tracked by WMCA. Federal updates included the confirmation of USDOT Secretary Sean Duffy and WMCA's support for I-94 Bridge Projects.

Other Business

2025 Budget

The revised 2025 budget was presented by Neal Kedzie, with discussions on spending cuts and adjusted revenues. The Rainy Day Fund remained untouched with a balance of \$167,074.11. The budget was approved following a motion by Susan Jaske and seconded by Craig Zeller.

Retirements were announced for Tom DiSalvi, effective May 1, and Neal Kedzie, due to personal reasons. Eric Imlay will serve in place of Tom until September, 2025.

Next Meeting

- **Date:** June 2025, with details to be determined.
- **Summer Outing:** Day before the board meeting, including golf, evening reception, and dinner.

Adjournment

- **Motion:** To adjourn the meeting.
- **Moved by:** Carrie Legg
- **Seconded by:** Bill Skinner
- **Outcome:** Motion carried.
- **Adjournment Time:** 4:02 p.m.

MEMBERSHIP REPORT

June 25, 2025

Craig Zeller, Reporting

Membership in the WMCA consists of **866** members in the following divisions:

Membership Type	March, 2025	June, 2025
Trucking	280	275
Allied	139	134
Movers	13	13
Milk Haulers	65	64
Towing	166	174
Motorcoach	25	25
Independent Owner Operators	199	178
Friends of Trucking	0	3

Membership in the WMCA and all Divisions remains generally stable but has dipped slightly, and the independent owner/operator division continues its decline.

The Membership Committee meets monthly to discuss efforts for recruitment and retention, and follow-up with those who may have fallen behind on their membership renewal.

This concludes the Membership report.

TREASURER'S REPORT
WMCA BOARD MEETING
June 25, 2025

Between October 1, 2024, and June 1, 2025, the WMCA had total expenditures of \$501,271 and total revenue of \$488,443 with an ending fund balance of \$225,853.

In regards to other WMCA accounts, as of June 1, 2025, the Political Action Committee (W-TON) account had a balance of \$33,785 and the Truckers for Wisconsin Fund had a balance of \$21,382.

This concludes the Treasurer's report.

Wisconsin Motor Carriers Association

Profit Loss by Class

October 2024 through May 2025

	<u>Oct 2024-May 2025</u>
Other Income/Expense	
Other Income	
Administrative Income	67,334
Advertising	3,000
ATA Commissions	9,900
Association Meeting Income	17,125
Contribution Income	7,645
Convention Income	25,905
Diamond Club	55,000
Dues	210,453
Golf Outing Income	28,990
Independent Operator Fees	5,776
Interest Income	5,292
Legislative Day	1,000
Mover Dues	1,800
Processing Fee Income	5,517
Seminar Income	10,480
Services Royalties	2,041
Sporting Clays Shootout	25,660
Tailgate Income	4,875
Thank A Trucker	650
Total Other Income	<u>488,443</u>
Other Expense	
Office Services	2,036
Accounting Services	38,464
Advertising & PR	87
Association Meetings	22,076
ATA-TAEC Expenses	1,550
Banking Fees	340
Business Insurance	10,116
Convention Expenses	26,452
Golf Outing Expenses	1,141
IT Equipment & Maintenance	1,507
Lobbying Licensing Fees	1,178
Membership Dues/Subscriptions	8,719
Merchant Fees	18,553
Miscellaneous Expenses	50
Office Supplies	4,514
Payroll & Related	301,169
Pension Plan Admin Fees	1,017
Postage & Mailing Supplies	3,652
Professional Fees	38
Rent	24,608
Seminar Expenses	4,749

Wisconsin Motor Carriers Association
Profit Loss by Class
October 2024 through May 2025

	Oct 2024-May 2025
Sporting Clays	451
Tailgate Expenses	14,887
Telephone & Internet	2,492
Thank A Trucker Expenses	4,160
Travel Expenses	3,419
Utilities	2,802
Washington D.C. Trip	1,044
Total Other Expense	501,271
Net Other Income	-12,828
Net Income	-12,828

Wisconsin Motor Carriers Association
Balance Sheet
As of May 31, 2025

	<u>May 31, 25</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - General (OCB)	3,731
Money Market - General (OCB)	39,818
Reserve Fund (OCB)	169,199
Petty Cash	<u>277</u>
Total Checking/Savings	<u>213,025</u>
Total Current Assets	<u>213,025</u>
TOTAL ASSETS	<u>213,025</u>
LIABILITIES & EQUITY	
Equity	
Fund Balance	225,853
Net Income	<u>-12,828</u>
Total Equity	<u>213,025</u>
TOTAL LIABILITIES & EQUITY	<u>213,025</u>

WMCA FOUNDATION REPORT
WMCA Board Meeting
June 25, 2025

As of June 1, 2025, the balance in the WMCA Foundation account was \$87,724.

Over the last twelve months, the Foundation has provided \$6,000 in scholarships to various tech schools for their CDL and diesel technician students, \$3,000 to Hurricane Helene relief efforts, \$2,500 to the Wisconsin Special Olympics, \$500 to the October Thank-A-Trucker program, and a total of \$66,000 to six technical colleges for Supply Chain management scholarships. Those funds were generously donated by the Wisconsin Warehouse Association.

The 2025 Sport Shooting Clay event – the primary fundraiser for the Foundation – was held on June 4th at Milford Hills and it was another well-attended and fun event. While we don't have all the final expense numbers just yet, total revenue was \$35,110 – our highest number to date!

Thank you to all our sponsors, shooters and volunteers who made it such a success!

This concludes the Foundation Report.

WMCA Legislative Report

State Budget

Republicans on the Joint Finance Committee have concluded budget hearings, removing 612 provisions from Governor Evers' proposed \$119 billion biennial budget. Struck items include marijuana legalization and the addition of 1,300 new state positions. The Assembly and Senate are expected to introduce their respective versions ahead of the July 1 fiscal year deadline.

Transportation Funding

In April, the Wisconsin Department of Transportation awarded \$103.7 million in general transportation aid and \$4.2 million in highway aid. Since 2019, over 8,600 miles of roads and 2,000 bridges have been improved across the state.

Key Legislation Supported by WMCA

LRB-0692: Caps noneconomic damages in commercial motor vehicle (CMV) lawsuits. Revision of the “nuclear verdict” legislation, which Evers vetoed in 2024.

LRB-1765: Protects motor carriers and owners from liability for not installing optional Commercial Motor Vehicle equipment.

LRB-0345: Under current law, if a person's failure to wear a seatbelt greatly worsened their injuries, damages could only be reduced by 15% — no matter how much the lack of a seatbelt contributed. This bill eliminates the 15% reduction limit.

AB 271/SB 273: Allows for Camera Monitor Systems to replace traditional mirrors.

The LRBs have not been introduced, but we continue to work with the appropriate legislative offices on those drafts. .

Federal Update

DOL Independent Contractor Rule:

The Biden administration's independent contractor rule has been reversed, reinforcing trucking industry practices that allow the use of independent contractors. This marks a return to the traditional "economic realities" test for determining worker status.

The 2024 rule aimed to tighten classification standards by replacing the 2021 Trump-era rule, which focused on two key factors: control and profit/loss opportunity. Instead, the 2024 rule reintroduced a six-factor test considering the totality of circumstances to assess economic dependence.

DOL investigators are now directed to follow pre-2024 guidance while using the multi-factor economic realities test.

English Language Proficiency Enforcement:

The FMCSA recently updated its enforcement policy regarding English Language Proficiency for commercial motor vehicle drivers.

Effective today June 25th, drivers who cannot sufficiently read or speak English, or understand highway traffic signs and signals, will be subject to out-of-service orders. The updated enforcement aims to address safety concerns associated with inadequate English proficiency among CMV drivers.

Third Party Litigation Funding Letter

On June 2nd, at the request of Sentry Insurance and support of the American Trucking Associations, a letter was sent to Senator Ron Johnson requesting support for correcting the tax treatment of third-party litigation funding. This type of funding encourages frivolous lawsuits and allows foreign investors to profit from the U.S. legal system without paying taxes.

The letter calls for closing a tax loophole in the current reconciliation bill to ensure third party funders are taxed like plaintiffs, potentially generating \$3.5 billion in revenue over 10 years.

DOT/FMCSA Regulatory Clean Up

On May 29th, US DOT Secretary Sean Duffy announced a number of regulatory clean ups, including:

Rescinding 52 outdated or duplicative DOT rules across several divisions and removing more than 73,000 words from the Federal Register.

Eliminating the mandate for motor carriers to carry a paper copy of the ELD operator's manual if it's available online.

Exempting military technicians operating commercial vehicles from certain civilian CDL requirements.

All these measures, and more, are part of the DOT's broader initiative to streamline regulations and support the trucking industry by removing unnecessary compliance requirements.

California EV Mandate Repealed

On June 12th, President Trump signed three congressional resolutions repealing California's electric vehicle mandate, effectively nullifying the state's plan to ban the sale of new gasoline-powered cars by 2035. The resolutions also revoke California's authority to set its own tailpipe emissions standards under a federal waiver, a power that had been adopted by 17 other states.