

**WMCA ANNUAL BUSINESS MEETING**  
LEO NAUMANN, CHAIRMAN  
September 13, 2024  
Osthoff Resort, Elkhart Lake, Wisconsin

**AGENDA**

-  Welcome and Roll Call
-  Secretary's Report
-  Membership Report
-  Financial Report
-  Foundation Report
-  Safety Council Report
-  Legislative Report
-  President's Report
-  Nominating Committee Report
-  Election of Directors
-  Other Business
-  ADJOURN

# 2023 WMCA ANNUAL BUSINESS MEETING MINUTES

SEPTEMBER 19, 2023

Lambeau Field, Green Bay, Wisconsin

Chairman Leo Naumann called the Annual Business meeting of the Wisconsin Motor Carriers Association to order at 2:30 p.m. on September 19, 2023 at Lambeau Field, Green Bay, Wisconsin. A quorum was present. Chairman Naumann welcomed attendees and thanked the sponsors of the convention.

The minutes of the September 29, 2022 WMCA Annual Business Meeting were presented by Secretary John Coca. The minutes were approved as presented on a motion made by Craig Wolf and seconded by Keli Backes.

The Minutes of the June 21, 2023 WMCA Board of Directors meeting was presented by Secretary Jon Coca. With no additions or corrections a motion to approve the minutes was made by Craig Wolf and seconded by Keli Backes. The motion carried.

The Membership Report was presented by Committee Chair, Pauline Jaske. The membership consists of 1,048 members in the following divisions:

General Trucking	292
Allied	149
Movers	14
Milk	69
Tow	151
Coach	24
Independents	349

Membership in the WMCA and its divisions remains relatively stable with a slight drop off overall. The Membership Committee continues to push for new ideas to retain members who fall behind in the annual membership dues. Reach out by the committee continues.

A motion to approve the report was made by John Anderson and seconded by Keli Backes. The motion carried. Pauline introduced new members and asked them to stand and be noticed.

The Treasurer's Report was presented by Treasurer Mike Hribar. The WMCA fiscal year will end on September 30<sup>th</sup>. Between October 1, 2022 and September 1, 2023, the WMCA had total expenditures of \$686,593 and total revenue of \$741,651 with an ending fund balance of \$277,205. The report does not include any revenue of expenses realized during the month of September, most notably for the 2023 WMCA convention.

In regards to other WMCA accounts, as of September 1, 2023, the Political Action Committee (W-TON) account had a balance of \$23,087 and the Truckers for Wisconsin Fund (conduit) had a balance of \$19,964.

Overall, it was a good year for the Association, as revenue projections for several events met or exceeded projections even with unexpected cancellation on the second golf outing this year due to rain.

A motion to approve the report was made by Terry Reed and seconded by Pauline Jaske. The motion carried.

The Foundation Report was presented by Committee Chair, Dave Batterman. As of September 1, 2023, the balance in the WMCA Foundation account was \$78,714. The Foundation continues to provide scholarships to CDL and diesel tech students enrolled in the Wisconsin Technical College system as supporting the Wisconsin Road Team and charitable causes.

The 11<sup>th</sup> Annual Sport Clay Shoot was one of the most successful ever. It cleared more than \$12,000. The event will be held again on the first Wednesday of June, 2024. A motion to approve the report was made by Chris Schmidt and seconded by Pauline Jaske

The Safety Report was given by Safety Programs Coordinator, Kim Conradt. A review of all of the safety programs, seminars, webinars, Road Team activities, Wisconsin Safety Management Council, etc. were presented. Of note was the fact that the WMCA once again earned the ATA Summa Cum Laude award for the 32<sup>nd</sup> time in 34 years. The WMCA won top honors in the country as the recipient of the Excellence in Safety Award.

The Legislative Report was presented by WMCA President, Neal Kedzie.

### **State Legislation Update:**

The WMCA has been tracking the following legislation.

AB -274 (SB 271): (Rep. Pronschinske/Sen. Wimberger) Requires the Department of Workforce Development (DWD) establish a commercial driver training grant program that provides grants to persons or other entities that provide training leading to an individual receiving their CDL. \$3M would be available for grants in years 2003-2005. The legislation and funding currently sit in limbo until the appropriate legislative action is taken.

AB-245: (Rep. Kurtz/Sen. Felzkowski) Legislation that eliminates the personal property tax, which WMCA registered in favor of, was signed into law as June 20 as (2023 Act 12).

SB-247 (AB-244): (Sen. Marklein/Rep. Tranel) Creates a \$150 million grant program specifically targeted for local agricultural roads with posted weight restrictions.

SB-66(AB-74): (Sen. Tomczyk/Rep. Plumer) This legislation increases the number of days a seasonal farm employee may operate a CMV with an “F” endorsed CDL license from 180 days currently, to 210 days per calendar year. The bill was supported by the WMCA and signed into law August 4 as (2023 Act 28).

SB- 212(AB-142): (Sen. Tomczyk/Rep. Schutt) Under this bill, no state agency or local government unit may restrict the use of or sale of motor vehicles based on the energy source used to power the motor vehicle, including use for propulsion or use for powering other functions of the motor vehicle.

SB 313(AB 313): (Sen. James/Rep Penterman) This bill increases the penalties from \$30 - \$33 to \$300 - \$1,000 for failing to stop for a school bus that has stopped and displaying flashing red lights.

SB 89 (AB 88): (Sen. Jacque/Rep. Wichgers) This bill deposits sales tax revenue from the sale of motor vehicles and motor vehicle parts, accessories and services into the transportation fund.

SB 431: (Sen. Ballweg/Rep.Kurtz) This legislation would add liquid milk byproducts, including whey, to the list of dairy that may be transported at higher weight limits and be eligible for OSOW permitting. The WMCA is registered in favor.

LRB 3116: (Rep. Gundrum/Sen. Tomczyk) This draft legislation on tort reform would limit the recovery of noneconomic damages, such as pain and suffering, that a person may recover from a motor carrier for injury, death and other loss resulting from an act or mission by an employee of the motor carrier while acting within the scope of employment, to a \$1M cap.

#### **State Legislative Issues:**

- State Special Election AD 24
- GOP Tax Cut Proposal
- Brewers Stadium Maintenance Funding
- Legislative Maps Lawsuit Wisconsin Supreme Court

#### **Federal Legislation Update:**

- Speed Limiters
- Effort to Repeal FTE

#### **Federal Elections 2026:**

- Wisconsin 3<sup>rd</sup> Congressional District

The President's Report was presented by WMCA President, Neal Kedzie.

- 2022 WMCA Convention & Annual Business Meeting/Quarterly Board Meeting
- Divisions of the WMCA – Conventions/Annual Meetings
- Quarterly WMCA Board of Directors Meetings
- WMCA Education Committee Formed
- WMCA Reptile Theory Seminar Conducted
- Legislative Office Visits
- WMCA Call of Washington (COW)
- WMCA Foundation Sport Clay Shoot
- WMCA Golf Outing Fundraisers
- Wreaths Across America
- Milwaukee Brewers Tailgate Fundraiser

Summary:

The past year, since our 2022 convention, has been a good year. After last year's departure of three staff, our team is now rock solid with no further turnover. Maddie Minik, Events & Communications Coordinator, celebrated her first anniversary with the WMCA in June and has done a great job with venue contract negotiations and putting together incredible events like this year's WMCA Convention at Lambeau Field. She is always upgrading our electronic newsletter Truck Talk Express with better graphics and pertinent news articles with information that benefits our members. Kim Conradt, Safety Programs Coordinator, will be starting her sixth year in October and made us proud for being the recipient of the ATA's 2023 Excellence in Safety Award, the equivalent of the Lombardi Trophy for safety professionals in the trucking industry. Her work with our Safety Management Council and their programs are also recognized as top of the line by our fellow STAs. Dan Johnson, Vice President, has completed nine years with the Association and wears many hats including, handling the duties of administrator for our Towing, Motor Coach, Milk Haulers and Movers divisions as well as membership dues, invoicing, accounts receivable other finances of the Association. His counsel to the President is invaluable. The WMCA can be assured that the Association is in good hands with this team of proven professionals.

In closing, it should be noted that the upcoming year of 2024 will mark the 84<sup>th</sup> anniversary of the modern day WMCA and the 94<sup>th</sup> anniversary of the originally chartered Common Carrier Association of Wisconsin. The WMCA Staff stands prepared and ready to meet the needs of our members and take on whatever challenges faced in the year ahead.

The Nominating Committee Report was presented by Neal Kedzie. The WMCA Nominating Committee recommends the following 17 individuals be nominated for WMCA director positions for a 3-year term ending in September 2025:

- 1. Dave Batterman North Central Utility
- 2. Derrik Ebel (replace Adam Craft) Duplainville Transport
- 3. Paul Westberg CliftonLarsonAllen
- 4. Bob Larsen J.J. Keller & Associates
- 5. Dennis Hilker Dennis Hilker Trucking
- 6. Chis Dahlby Kwik Trip
- 7. Josh Marquardt Birchwood Transport
- 8. Teri Kraus BMO Harris Bank
- 9. Jerry Schroeder – WMHA rep. Schroeder Milk Transport
- 10. Zach Trepanier (replace Chris Tanke) HNI Risk Services
- 11. Kurt Kruger (replace Curt Reitz) Contract Transport Services
- 12. Ryan Leslie Fort Transportation
- 13. Dan King Marten Transport
- 14. John Drake JX Enterprises
- 15. Craig Wolf E.H. Wolf & Sons
- 16. Herb Ottery Ottery Brothers
- 17. Rob Sowinski – WMA rep. Capitol North American

The committee recommends replacing (2) vacancies due to directors leaving the board:

- Dave Millis (replace Andy Schmidt – term ending in 2024)
- Antonio Hernandez, Jr. (replace Tim Kordula – term ending in 2024)
- Mike Cotter (replace Mahlon Gragen – tem ending in 2025)
- Tom DiSalvi (replace Thom Jackson – term ending in 2025)

The committee recommends the following candidates to serve on the WMCA Foundation Board of Directors for a 1-year term:

- Dave Batterman (Chair)
- Rick Smith
- Pauline Jaske
- 4 Terry Reed
- Chris Schmidt
- Kurt Kruger
- Tim Kordula
- Josh Marquardt
- Chris Greenberg (replace John Anderson)

The committee recommends the following candidates to serve as the ATA State VP & Alternate VP for a 1-year term:

- Rick Roehl (VP)
- Pauline Jaske (Alternate VP)

A motion to approve the report was made by Keli Backes and seconded by Bill Skinner. The motion carried.

Chairman Leo Naumann called three times for any other nominations from the floor. With no other nominations offered, a motion to close nominations was made by Marty Draxler and seconded by Craig Wolf. The motion carried.

A motion to adopt the slate of 17 candidates to the WMCA Board of Directors was made by Dave Batterman and seconded by Marty Draxler. The motion carried.

A motion to approve the election of Millis, Hernandez, Cotter and DiSalvi was made by Kurt Kruger and seconded by Keli Backes. The motion carried.

A motion to adopt the slate of candidates for the WMCA Foundation Board of Directors was made by Carrie Legg and seconded by Kurt Kruger. The motion carried.

A motion to approve the election of Rick Roehl as ATA State VP and Pauline Jaske as Alternate VP was made by Keli Backes and seconded by Marty Draxler. The motion carried.

With no other business, a motion to adjourn was made by Craig Wolf and seconded by Keli Backes. The meeting adjourned at 4:20 p.m.

# MEMBERSHIP REPORT

September 13, 2024

Craig Zeller, Reporting

Membership in the WMCA consists of **921** members in the following divisions:

	<u>June 2024</u>	<u>Sept 2024</u>
General	287	287
Allied	139	141
Movers	13	14
Milk	67	66
Tow	160	156
Coach	26	26
Independents	242	231
<b>TOTAL:</b>	<b>934</b>	<b>921</b>

Membership in the WMCA and all Divisions remains generally stable but we do continue to see a significant decrease in the independent owner/operator division, which is affecting the overall number.

The Membership Committee meets on a monthly basis to discuss new efforts for recruitment and well as ideas to retain current members.

This concludes the Membership report.



**TREASURER'S REPORT**  
**WMCA ANNUAL MEETING**  
**September 13, 2024**

Between October 1, 2023, and August 1, 2024, the WMCA had total expenditures of \$605,343 and total revenue of \$630,624 with an ending fund balance of \$344,479.

In regards to other WMCA accounts, as of September 1, 2024, the Political Action Committee (W-TON) account had a balance of \$33,785 and the Truckers for Wisconsin Fund had a balance of \$20,710.

Overall, it was a good year for the Association, as we met or exceeded revenue projections, kept expenses within budgeted parameters, and were able to obtain new sources of revenue through training programs and partnerships.

This concludes the Treasurer's report.

**Wisconsin Motor Carriers Association  
Profit & Loss by Class**

October 2023 through July 2024

<b>Other Income/Expense</b>	
<b>Other Income</b>	
Administrative Income	82,500.40
Advertising	3,000.00
ATA Commissions	7,029.58
Association Meeting Income	1,750.00
Contribution Income	10,737.29
Convention Income	46,190.50
Diamond Club	50,000.00
Dues	274,896.35
Golf Outing Income	38,663.00
Independent Operator Fees	20,419.00
Interest Income	8,473.87
Miscellaneous Income	500.00
Mover Dues	2,282.50
NATMI Training Income	0.00
Postage Income	15.00
PSDC Income	50.00
Road Team Income	0.00
Safety Banquet Income	0.00
Seminar Income	9,442.50
Services Royalties	4,290.86
Sporting Clays Shootout	32,886.43
SWEF Visits	0.00
Tailgate Income	37,245.00
Thank A Trucker	250.00
Truck Driving Champ Income	0.00
Truck Tech Competition	0.00
<b>Total Other Income</b>	<b>630,624.28</b>
<b>Other Expense</b>	
Office Services	2,850.00
Computer & Software Expense	2,919.64
Accounting Services	43,965.76
Administrative Fees	0.00
Association Meetings	962.48
ATA-TAEC Expenses	4,481.58
Automobile Allowance	5,000.00
Banking Fees	1,007.98
Business Insurance	11,046.40
Continuing Education	0.00
Contributions & Scholarships	500.00
Convention Expenses	11,904.89
Convention Entertainmt/Speakers	0.00
Golf Outing Expenses	4,016.19
Membership Dues/Subscriptions	8,612.66
Merchant Fees	19,783.92
Office Supplies	3,755.91
Payroll & Related	387,300.44
Pension Plan Admin Fees	1,149.00
Postage & Mailing Supplies	4,639.64
Professional Fees	110.50
PSDC Expenses	0.00
Rent	30,760.00
Road Team Expenses	0.00
Safety Banquet Expenses	0.00
Sales & Use, Property Taxes	42.03
Seminar Expenses	3,107.04
Sporting Clays	16,716.50
Tailgate Expenses	18,764.40
Telephone & Internet	2,901.58
Thank A Trucker Expenses	5,000.00
Travel Expenses	8,324.89
Truck Driving Champ Expenses	0.00
Truck Tech Competition Expenses	0.00
Utilities	3,521.29
Washington D.C. Trip	2,196.32
<b>Total Other Expense</b>	<b>605,343.04</b>
<b>Net Other Income</b>	<b>25,281.24</b>
<b>Net Income</b>	<b>25,281.24</b>

**Wisconsin Motor Carriers Association**  
**Balance Sheet Prev Year Comparison**  
As of July 31, 2024

	<u>Jul 31, 24</u>	<u>Jul 31, 23</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Checking - General (OCB)	191,318.64	236,358.41	-45,039.77	-19.1%
Money Market - General (OCB)	104,364.71	100,268.13	4,096.58	4.1%
Reserve Fund (OCB)	153,833.38	137,834.33	15,999.05	11.6%
Foundation Checking (OCB)	78,281.69	78,448.48	-166.79	-0.2%
Petty Cash	276.50	276.50	0.00	0.0%
<b>Total Checking/Savings</b>	<u>528,074.92</u>	<u>553,185.85</u>	<u>-25,110.93</u>	<u>-4.5%</u>
<b>Total Current Assets</b>	528,074.92	553,185.85	-25,110.93	-4.5%
<b>Fixed Assets</b>				
Accum Depr - Investment Assets	-16,808.00	-16,808.00	0.00	0.0%
Fixed Assets	5,753.00	5,753.00	0.00	0.0%
Trailer/Office Equipment	11,055.00	11,055.00	0.00	0.0%
<b>Total Fixed Assets</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>TOTAL ASSETS</b>	<u><b>528,074.92</b></u>	<u><b>553,185.85</b></u>	<u><b>-25,110.93</b></u>	<u><b>-4.5%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
Fund Balance	344,479.35	344,479.35	0.00	0.0%
Unrestricted Net Assets	157,831.72	166,623.80	-8,792.08	-5.3%
Net Assets With Restrictions	11,904.00	0.00	11,904.00	100.0%
Net Income	13,859.85	42,082.70	-28,222.85	-67.1%
<b>Total Equity</b>	<u>528,074.92</u>	<u>553,185.85</u>	<u>-25,110.93</u>	<u>-4.5%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>528,074.92</b></u>	<u><b>553,185.85</b></u>	<u><b>-25,110.93</b></u>	<u><b>-4.5%</b></u>

**WMCA FOUNDATION REPORT**  
**WMCA Board Meeting**  
**September 13, 2024**

As of September 1, 2024, the balance in the WMCA Foundation account was \$158,766.

The Foundation provides grants up to \$1,500 to the truck driving diesel technician programs at the Fox Valley, Chippewa Valley, Waukesha County and Milwaukee Area technical colleges, and donations to Wisconsin Special Olympics.

The 2024 Sport Shooting Clay event was the most successful fundraising event to date for the Foundation, raising nearly \$17,000. We're looking forward to the 2025 event, which again be scheduled for the first week in June next year.

The WMCA and the Wisconsin Warehouse Association have finalized an agreement to transfer \$66,000 to the WMCA Foundation, which then in turn has distributed \$11,000 to six Wisconsin Technical Colleges for Supply Chain Management scholarships.

We thank the officers and members of the Warehouse Association for their generous contribution and hope their legacy continues through these new scholarships.

This concludes the Foundation Report.

**2024 ANNUAL MEETING**  
**LEGISLATIVE REPORT**  
**September 13, 2024**  
**Osthoff Resort, Elkhart Lake, Wisconsin**

**Wisconsin State Legislature & Legislation:**

The WMCA will continue to work with our coalition partners to redraft nuclear verdict, tort reform legislation for reintroduction in 2025. The legislation will cap non-economic damages in cases involving CMVs.

The State Legislature is currently out of session and in campaign mode. The Legislature will reconvene in January 2025 following the November general elections. The first order of business will be introduction and passage of the 2025-26 state biennial budget.

**State Legislative Elections:**

State primary elections were held on August 13, 2024 under the new legislative district boundaries. The new maps pitted several incumbents against each other. Seven incumbent State Representatives lost including Republican Reps, Brandtjen, Schmidt, Schraa and Rozar, and Democratic Reps. Myers, Baldeh and Anderson.

Former state representative and gubernator candidate Timothy Ramthun lost to Republican Senator Dan Feyen. Rep. John Spiros defeated freshman Rep. Donna Rozar and newcomer Trine Spindler in a three-way primary.

In terms of the upcoming Assembly elections in November, it is predicted that Republicans will retain the majority with possibly 54-55 seats. In November, the most competitive state senate race is in the 8<sup>th</sup> district. Sen. Duey Stroebel is being challenged by trial attorney and environmental activist, Jodi Habush Sinykin. Sen. Dan Knodl defeated Habush Sinykin by more than 1,200 votes in a special election last year. Republicans are also expected to maintain their majority in the State Senate.

**State Primary Referenda Question Results:**

Referenda questions would have amended the State constitution, lost by virtually the same percentage. Question 1 would have prevented the Legislature from delegating appropriations. It resulted in a 57.4% no vote versus 42.6% yes. Question 2 would have required that the Legislature approve the spending of federal funds awarded to the State and currently distributed by the governor. It lost by a vote of 57.5% no versus 42.5% yes. Both GOP-initiated referenda were prompted by differences the Legislature had with Governor Evers' handling of COVID relief funds from the federal government.

### **State Federal Elections:**

One of the most watched races in the country will be Wisconsin's 3<sup>rd</sup> district, where freshman Republican Derrick Van Orden will face Democrat challenger, Rebecca Cooke. Cooke, a political fundraiser and small business owner, collected 50.5% of the vote in a three-way primary. Before Van Orden's victory in 2022, the district was in Democrat control for 26 years.

Another race of interest is the 1<sup>st</sup> district, currently held by Republican Brian Steil and formerly represented by House Speaker Paul Ryan. Steil's Democrat opponent is Peter Barca, a former congressman who represented the 1<sup>st</sup> district from 1993-1995. Barca previously served two separate stints in the State Assembly from 1985-1993 and then again from 2011-2017. Barca's most recent position in government was serving as Secretary of the Wisconsin Department of Revenue.

In the 8<sup>th</sup> congressional district, formerly held by Rep. Mike Gallagher, a three-way Republican primary race was won by gas station chain owner Tony Weid, with 41% of the vote. Weid beat former State Senator Roger Roth and current State Senator Andre Jacque. He will face Democrat primary winner, Dr. Kristin Leroy.

The Wisconsin U.S. Senate primary race had businessman Eric Hovde winning, who will face Sen. Tammy Baldwin in the general election.

### **Wisconsin Supreme Court Race:**

Wisconsin Supreme Court Justice Ann Walsh Bradley announced she would not seek re-election for another 10-year term. To date, two candidates have announced their intent to run for the court, Waukesha County Circuit Court Judge Brad Schimmel, who also served as the former Attorney General under Governor Scott Walker and Dane County Circuit Court Judge Susan Crawford.

A primary, if needed, will be held on February 18, 2025 with the general election on April 1, 2025. The Wisconsin Supreme Court is currently made up of four liberal and three conservative justices.

### **Federal Legislation:**

The Transportation Security Screening Modernization Act seeks to eliminate redundant background checks. A final vote is expected to be taken some time in September 2024.

Debate continues regarding the trucking initiatives included in the FY 2025 Appropriations Bill with the House including funding for truck parking while the Senate version does not.

The WMCA sent a letter to the FMCSA urging the agency to upgrade its Safe Driver Apprenticeship Pilot (SDAP) Program to contain updated language passed by Congress in the FY 2024 Appropriations Bill that states:

*None of the funds made available by this or any other Act may be used to require the use of inward facing cameras or require a motor carrier to register an apprenticeship program with the Department of Labor as a condition for participation in the safe driver apprenticeship pilot program.*

FMCSA has since updated its SDAP Program to make the inward facing camera and Registered Apprenticeship Program (RAP) elements voluntary only, not mandatory.

### Transportation Infrastructure Letters of Support

This past year the WMCA provided letters of support for funding of a number of proposed transportation infrastructure projects including:

- Development of an air cargo facility at Milwaukee Mitchell Airport that would generate additional freight trucking opportunities.
- I-41 Wrightstown SWEF reconstruction and expansion adding 35 trucking stalls, lighting, overnight parking, 24/7 restrooms and vending services.
- Elkhorn Port Project Superior, WI – Development of this port will strengthen the supply chain with added port capacity and result in increased freight carrier opportunities.
- I-43 Area 51 Maribel and 52 Denmark Rest Areas – Reconstruction will add 112 CMV parking spaces a staging area for OSOW vehicles and upgraded bathroom facilities.

### Miscellaneous:

The Multistate Tax Commission (MTC), an intergovernmental interstate business taxation agency which promotes uniform and consistent tax policy among states, recently considered creating an alternate apportionment methodology for taxing trucking services' receipts.

What was considered was taxation based on pickups or drop-offs (volume rule). This would be an alternative to the current mileage rule which has been in place since 1986 and provides uniformity of assessments for carrier companies. The volume rule would shift income to high-tax jurisdictions with more population densities like California and New York.

In nearly four decades there have only been two cases challenging a state's mileage rule. Neither case held up in court.

At its most recent meeting in July, the MTC held a vote on the proposed rule change. The measure failed.

WisDOT Secretary Craig Thompson announced he will be leaving the agency for a position as vice chancellor for university relations at UW-Madison. Thompson leaves the DOT on September 11.

Deputy DOT Secretary Kristina Boardman has been appointed to take Thompson's place and will become the first woman to serve as secretary of the department. Boardman has 20 years of experience with the DOT and previously served as the administrator of the Division of Motor Vehicles. Before that, she spent a decade in the Wisconsin State Assembly as a legislative aide.

WMCA Legislative Day 2025 will take place on April 23rd at the Madison Concourse Hotel and State Capitol. Arrangements are being made to have an issues briefing as well as guest speakers and lunch at the Concourse Hotel. After lunch we will meet with legislative leaders at the Capitol and close with a debriefing at the hotel.



## 2024 PRESIDENT'S REPORT

### Quarterly WMCA Board of Director Meetings:

Other than the September board meeting, all quarterly WMCA Board of Directors meetings were hosted by member companies, including Acrisure, Acuity Insurance and Skinner Transfer.

Many thanks to our hosts for providing meeting locations at no cost to the WMCA and providing meals, presentations and facility tours.

### WMCA Events:

Call on Washington was May 7-8, 2024. Eight members attended who visited the Wisconsin congressional and senate offices and briefings from ATA, and FMCSA. A date for 2025 COW will be announced after the congressional session calendar is released in January.

Two WMCA Golf Outing Fundraisers were held in 2024 at Lake Arrowhead in Nekoosa and at Oshkosh Country Club. Both events sold out and we hit an all-time high for hole sponsors.

The Annual Brewers Tailgate Party sold out again this year and we had a great group of volunteers helping to make it another successful event. The date for next year's Tailgate is already set for August 26, 2025.

### Special Speaking Engagements:

WMCA President Neal Kedzie participated as a speaker representing the WMCA and the trucking industry for the following events:

- American Association of State Highway & Transportation Officials (AASHTO) – Participated in a panel discussion with an overview of the WMCA and detailing the trucking industry perspective on freight infrastructure priorities.
- Radio Interview on SiriusXM's Road Dog Trucking, The Dave Nemo Show - Gave an overview of the WMCA and the importance for carriers and industry service companies to be a member of their State Trucking Association. Other topics covered were the WMCA /Wisconsin State Patrol Trooper in a Truck safety enforcement program and the status of trucking in Wisconsin.
- Latino Academy Youth Apprentice Workshop – Addressed high school students about career opportunities in the trucking industry.

- Sparta Rest Area Improvement New Conference – Stressed the need for truck parking, which is a major component of the \$8 million Federal Highway Administration grant awarded to the Wisconsin DOT to upgrade the Sparta Rest Area.

#### Challenges/Accomplishments:

Membership in the WMCA and its divisions overall has slowed and the economy, inflation, interest rates, fuel, insurance costs and the driver shortage, as well as other factors are creating this downturn. This is a trend with STAs across the country. The decision of the board to form a WMCA Marketing Committee to assist the Membership Committee is a positive move.

Sponsorships and donations have steadily increased and have made up for the decline in membership dues. WMCA Staff have been very proactive and successful in procuring sponsorships. Attendance at WMCA events have steadily increased and in most cases has sold out. Staff has also sharpened their contract negotiating skills with event venues to get the best value for the dollar.

Trucking advocacy had a good year at State Capitol during 2023-2024 with the passage of a number of bills positively affecting the WMCA and its divisions. The biggest win for the WMCA was passing tort reform legislation in both houses of the legislature that put a cap on non-economic damages for verdicts against CMVs. Even though it was vetoed by the Governor, it has established a significant starting point for reintroduction in the upcoming legislative session and future negotiations with the governor's office.

The 2025-26 state legislative session begins in January 2025 and will be dominated by work on the biennial state budget. With the new legislative maps in place it is expected that there will be a large turnover in both the Assembly and Senate, particularly with Republican losses. This could greatly affect the balance of power at the Capitol. Leadership and committee chairmanships in both houses may also change. The elections will require us to introduce the WMCA and trucking issues to a large number of freshman legislators. One thing will remain unchanged; the Governor is not up for election until 2026.

#### WMCA Team:

The team of professionals at the WMCA is as strong as it has ever been. Maddie Minik celebrated her second anniversary with the WMCA in June and continues to put together incredible events like this year's convention at the Osthoff Resort, Sport Clay Shoot, Golf Outings, Brewers Tailgate, and quarterly board meetings.

Kim Conrardt arranges our numerous WMCA safety events, including the Road Team Development Day, President's Safe Drivers Club Awards Luncheon, Safety Banquet, Truck Driving Championships, SWEF visits, Thank a Trucker and more. Kim, who celebrates her sixth anniversary with the WMCA in October, continues to win top safety awards from ATA. Because of her expertise and efforts, our overall safety program is recognized as a leader among the fifty other STAs. Kim also administers the Safety Management Council and recently became certified as a NATMI instructor.

Dan Johnson just had his tenth anniversary last week and continues to do an outstanding job as administrator of our Towing, Motor Coach, Milk Haulers and Movers Associations. This includes organizing the annual Tow Show, Motor Coach and Milk Haulers conventions. He also handles accounts receivable and invoicing and lends technical support to the WMCA website and other Association Web sites, as well as other electronic communications. Dan is a registered lobbyist for the Association and worked on a few bills this past session, two of which have been signed into law.

In closing, the WMCA staff is a full-service resource center for our members that also offers quality educational programs, along with social and networking opportunities for our carrier and allied members alike.

Note:

2025 marks the 95<sup>th</sup> anniversary of the founding of our Association, originally chartered in 1930 as the Common Carrier Association of Wisconsin and headquartered in Milwaukee. In 1940 the CCAW was moved to Madison to be closer to the seat of state government and renamed, the Wisconsin Motor Carriers Association, making it the 85<sup>th</sup> anniversary.

This concludes the President's Report.

Respectfully submitted,

Neal Kedzie, President

**2024 WMCA NOMINATING COMMITTEE REPORT**  
**September 13, 2024**

WMCA Board of Directors whose 3-year terms expire September, 2024 are:

- |                       |                               |
|-----------------------|-------------------------------|
| 1. John Anderson      | W&A Distribution Services     |
| 2. Dan Armstrong      | Truck Country of Wisconsin    |
| 3. Jeff Gerdin        | Cummins Sales & Service       |
| 4. Dustin Ohlman      | Bison Transportation          |
| 5. Craig Zeller       | Zeller Transportation         |
| 6. Bob Schmit         | Paul Schmit Trucking          |
| 7. Jon Coca           | Diamond Transportation System |
| 8. Bill Skinner       | Skinner Transfer              |
| 9. Carrie Legg        | HUB International             |
| 10. Terry Reed        | U.S. Special Delivery         |
| 11. John Meier        | Badger Coaches                |
| 12. Dave Whealon      | Whealon Towing                |
| 13. Dave Millis       | Millis Transport              |
| 14. Mike Schwersenska | Brakebush Transportation      |
| 15. Antonio Hernandez | Certco, Inc.                  |
| 16. Steve Stanaszak   | Scopelitis                    |
| 17. John Tramburg     | Vita Plus                     |

The WMCA Nominating Committee recommends the following 17 individuals be placed in nomination for Board Director seats which expire in **September, 2027**:

- |                       |                               |
|-----------------------|-------------------------------|
| 1. Jim Schulenburg    | W&A Distribution Services     |
| 2. Dan Armstrong      | Truck Country of Wisconsin    |
| 3. Jeff Gerdin        | Cummins Sales & Service       |
| 4. Dustin Ohlman      | Bison Transportation          |
| 5. Craig Zeller       | Zeller Transportation         |
| 6. Bob Schmit         | Paul Schmit Trucking          |
| 7. Jon Coca           | Diamond Transportation System |
| 8. Bill Skinner       | Skinner Transfer Corporation  |
| 9. Carrie Legg        | HUB International             |
| 10. Terry Reed        | U.S. Special Delivery         |
| 11. John Meier        | Badger Coaches                |
| 12. Dave Whealon      | Whealon Towing                |
| 13. Ethan Zeimet      | Millis Transport              |
| 14. Mike Schwersenska | Brakebush Transport           |
| 15. Antonio Hernandez | Certco, Inc.                  |
| 16. Steve Stanaszak   | Scopelitis                    |
| 17. John Tramburg     | Vita Plus                     |

The Nominating Committee recommends the following individuals fill vacancies created by three board members with terms that expire in September, 2025.

- |                   |                                 |
|-------------------|---------------------------------|
| 1. Mandi Hinrichs | Flash Trucking                  |
| 2. Andy Ryther    | Penske Transportation Solutions |
| 3. Chris Cook     | Valley Express                  |

The Nominating Committee recommends the following board replacements:

- Dan Crombie replaces John Schingen (WI Kenworth), term expiring in 2025.
- Nick Hilger replaces Terri Kraus (BMO Harris Bank), term expiring in 2026.

**WMCA Foundation Board of Directors (1-year term ending in 2025)**

The Nominating Committee recommends the following nine members to serve on the WMCA Foundation Board:

1. Dave Batterman (North Central Utility) Chairman
2. Chris Greenberg (West Bend Transit)
3. Rick Smith (Independent Contractor)
4. Pauline Jaske (Fairway Transit)
5. Josh Marquardt (Birchwood Transport)
6. Terry Reed (U.S. Special Delivery)
7. Chris Schmidt (Baker Tilly)
8. Tim Kordula (Skinner Transfer Corporation)
9. Kurt Kruger (Next Logistics)

The Nominating Committee recommends the following members to ATA State VP & Alternate State VP (1-year term ending in 2025)

1. Rick Roehl (Roehl Transport) State V.P.
2. Pauline Jaske (Fairway Transit) - Alternate

This concludes the Nominating Report.

# **WMCA BOARD OF DIRECTORS MEETING**

LEO NAUMMANN, CHAIRMAN

September 13, 2024

Osthoff Resort, Elkhart Lake, Wisconsin

## **AGENDA**



Welcome and Roll Call



Secretary's Report



Nominating Committee Report



Election of WMCA Officers



Other Business and Next Meeting



ADJOURN

## 2024 MINUTES QUARTERLY WMCA BOARD OF DIRECTORS MEETING

June 12, 2024

### Skinner Driven CDL Training Facility, Reedsburg, Wisconsin

Chairman Leo Naumann called the Wisconsin Motor Carriers Association (WMCA) Board of Directors meeting to order at 10:00 a.m. on June 12, 2024 at Skinner Driven CDL Training Facility located at 2201 Zinga Drive, Reedsburg, Wisconsin. A quorum was present. Members registered with a sign-in sheet.

The Minutes the March 20, 2024 Board of Directors meeting was presented by Secretary Jon Coca. A motion to approve the minutes was made by Pauline Jaske and seconded by Zach Trepanier. The motion carried.

The Membership Report was presented by the new committee chair, Craig Zeller. The membership in the WMCA consists of 934 members in the following divisions:

General Trucking	287
Allied	139
Movers	13
Milk	67
Tow	160
Coach	26
Independents	242

Membership in all divisions remains generally stable with the exception of the independent owner/operator division. The committee is looking to address that. One member of note that did not renew was Diamond Club member UPS. They are facing financial constraints and have dropped memberships with STAs across the country. They informed us that they intend to rejoin once they have their finances in order. The Membership Committee meets virtually each month and met today, prior to the WMCA board meeting to discuss membership recruitment efforts. A motion to approve the Membership Report was made by Craig Wolf and seconded by Cliff Johnson. The motion carried.

The Treasurer's Report was presented by Neal Kedzie in place of Mike Hribar who had an excused absence. Between October 1, 2023 and June 1, 2024, the WMCA had expenditures of \$479,727 and revenue of \$452,916 with an ending balance on June 1 of \$270,102. In regards to other WMCA accounts, as of June 1, 2024, the Political Action Committee (W-TON) account had a balance of \$23,587 and the Truckers for Wisconsin Fund (conduit) had a balance of \$20,572. A motion to approve the Treasurer's Report was made by Pauline Jaske and seconded by Carrie Legg. The motion carried.

The Foundation Report was presented by Dave Batterman. As of June 1, 2024 the balance in the WMCA Foundation account was \$77,561. The 12<sup>th</sup> Annual Sporting Clays Shoot fundraiser was held on June 5<sup>th</sup> at Milford Hills. The was our most successful event to date beating the old fundraising record by approximately \$7,000. WMCA staff and the former officers of the Wisconsin Warehouse Association (WWA) came to agreement on how to disburse the \$66,000 held in a WMCA segregated account. We are waiting for the WWA to sign off before transferring the funds to the Foundation account. Once in the account, a one-time contribution in equal amounts will be made to six Wisconsin Technical Colleges for Supply Chain Management scholarships over the next five years. A motion to approve the Foundation Report was made by Zach Trepanier and seconded by (?). The motion was approved.

The Safety Management Report was presented by Kim Conradt, WMCA Safety Programs Coordinator. No motion for approval is necessary.

The Legislative Report was presented by Neal Kedzie, WMCA President.

#### STATE LEGISLATION:

The WMCA and its working partners has already begun to strategize on action steps for reintroducing SB 613 during the next session the state legislature when it reconvenes in 2025. SB 613 would have put a cap of \$1 million on non-economic damages for verdicts involving CMVs. The bill, which was vetoed by Governor Evers, was championed by the WMCA and supported by a coalition of twenty business groups. The authors of the bill have been contacted and are interested in redrafting the bill next session. Work will continue over the next several months. Outcomes of the November elections, which will determine which political parties will be in the control of the Assembly and Senate, will also factor into the strategy post-election.

#### STATE ELECTIONS:

June 3 was the deadline for filing candidate papers for State Assembly and Senate races. More than 300 candidates filed to run for 99 Assembly districts and 16 Senate districts. Only half of the Senate seats are up for election.

#### Call on Washington (COW):

WMCA members flew to Washington D.C. for our annual Call on Washington. Indiana and New York Trucking Associations were also in D.C. at that time. Attendees met with the ATA, FMCSA and our Wisconsin congressional delegation to advocate on behalf of the trucking industry.

Wisconsin attendees included: Dan Johnson (WMCA V.P.), Jon Coca and Ryan Doran (Diamond Transportation System, Susan Jaske (Fairway Transit), Zach Trepanier (Acrisure), Tim Kordula (Skinner Transfer Corp.), Dave Batterman (North Central Utility) and Pam Jones (Central Analysis Bureau). WMCA president, Neal Kedzie, was unable to attend due to a family medical emergency.

ATRI Priorities 2024 was presented.



### Marijuana Reclassification of Marijuana:

Federal action aimed at easing restrictions on marijuana under the Controlled Substances Act “may have considerable negative consequences for highway safety and safety-sensitive industries,” the American Trucking Associations (ATA) claims. On May 21 a notice of proposed rulemaking from DOJ and the Drug Enforcement Administration (DEA) was issued seeking comment on rescheduling marijuana from a Schedule I to a Schedule III controlled substance. The change would not legalize the drug but would lessen the penalties. Pauline Jaske moved to have the WMCA submit comment to the FMCSA in opposition to the proposed reclassification of marijuana as a schedule III drug. Jim Stowell seconded the motion. The motion carried.

Senator Joan Ballweg (R- District 14): Sen. Ballweg addressed the board explaining how her old senate district is drastically different from her current one due to the newly adopted legislative district maps. As a result, she is running in a newly drawn district and will be moving her residence there as well.

### OTHER BUSINESS:

The 2024 Events Calendar Update was presented by Maddie Minik.

UW – Madison School of Nursing Research Study: The UW-Madison School of Nursing, in collaboration with the WMCA, is conducting a research study to identify how the environment impacts truck drivers’ cardiovascular health. A presentation was given by Wan-chin Kuo, the lead researcher from the school. The WMCA is recruiting truck drivers to partake in the confidential interviews. Results of the study will be shared with the WMCA when completed

WMCA Haul of Fame: Neal Kedzie announced that nominations for the WMCA Haul of Fame are now open.

WMCA Board Nominations: Neal Kedzie announced that the Nominating Committee will be meeting some time in August to review applications for the WMCA board of directors, Foundation Board and ATA VP representative and Alternate VP.

The next WMCA quarterly board meeting and the annual business meeting will held during our convention on September 13 at the Osthoff Resort, Elkhart Lake, Wisconsin. With no further business, a motion to adjourn was made by Pauline Jaske and seconded by Chris Schmitt. The meeting adjourned at 11:55 a.m.

## WMCA BOARD OF DIRECTORS SPECIAL MEETING MINUTES

**Zoom Meeting 10 a.m.**

**August 7, 2024**

Chairman Leo Naumann called the special meeting of the WMCA Board of Directors to order at 10:05 A.M. A quorum was present with 35 members participating in the Zoom meeting.

Chairman Naumann stated that the purpose of this special meeting of the WMCA board of directors is to vote on former board Chairman Pat McConnell's request to be designated as an "honorary director".

WMCA bylaws state in **ARTICLE VI Board of Directors, Section 1, Paragraph 4:**

***"The Board of Directors is authorized to also name Honorary Directors. To be eligible as an Honorary Director, an individual must have been a past director and must have made significant contributions to the Association and the industry over an extended period of time. If a person is approved by at least a two-thirds vote of the Board for designation as an Honorary Director, he or she is specifically invited to every Board function, but would not have voting rights"***

A motion to designate Pat McConnell as an honorary director was made by Jon Coca and seconded by Jim Stowell. The motion carried unanimously.

A motion to adjourn was made by Rob Durham and seconded by Chris Schmidt.

The meeting adjourned at 10:14 a.m.

**2024 WMCA NOMINATING COMMITTEE REPORT - OFFICERS**  
**September 13, 2024**

WMCA Board of Officers whose terms expire **September, 2024** are:

- Leo Naumann - Chairman
- Dave Batterman - 1st Vice Chair
- Chis Dahlby - 2nd Vice Chair
- Jon Coca - Secretary
- Michael Hribar - Treasurer
- Pat McConnell – Immediate Past Chair

The WMCA Nominating Committee recommends the following individuals be placed in nomination for Board Officers with terms that expire in **September, 2026**:

- Dave Batterman - Chairman
- Chis Dahlby - 1st Vice Chair
- Jon Coca - 2nd Vice Chair
- Mike Hribar - Secretary
- Mandi Hinrichs - Treasurer
- Leo Naumann – Immediate Past Chair w/voting rights.

This concludes the Nominating Report.

